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|--|------------------|-------------------------------------|
| | Client: | Manhattan Beach |
| | Client Contact: | Eilen R. Stewart |
| | Working Title: | Chromatic |
| | Artist Name: | Hou de Sousa |
| | Primary Contact: | Nancy Hou (nancy@houdesousa.com) |
| | | Josh de Sousa (josh@houdesousa.com) |

| Expense Category | Quant. | Unit | Unit Cost | Cost | Notes |
|--|--------|-----------|-----------|-----------|------------------------------------|
| Wall Art | | | | | |
| Materials (Tooling Board, MDF or Plywood, Hardware, Misc.) | - | - | - | \$36,200 | - |
| Fiberglass Coating | - | - | - | \$10,100 | - |
| CNC Routing | - | - | - | \$17,000 | - |
| Fabrication Assembly | - | - | - | \$23,000 | - |
| Surface Prep | - | - | - | \$35,700 | - |
| Finish Application | - | - | - | \$9,900 | - |
| Crating and Transport | - | - | - | \$7,500 | - |
| Installation | - | | - | \$15,000 | - |
| | | | | \$154,400 | Art Wall Total |
| Furniture and Artwork Plaque | | | | | |
| Seating -1/2" x 1/2" Stainless Steel Tube 11 GA | 350 | linear ft | \$5 | \$1,750 | - |
| Seating - Welding and Assembly | 1 | job | - | \$10,000 | - |
| Seating - Powder Coating | 1 | job | - | \$4,000 | - |
| Seating - Fabric | 40 | yards | \$63 | \$2,520 | - |
| Seating - 4" x 24" x 80" High Density Antimicrobial Foam | 6 | each | \$99 | \$594 | - |
| Seating - Upholstery Labor | 1 | job | - | \$6,000 | - |
| Seating - Integrated Wood Side Tables and Trays | 3 | each | \$900 | \$2,700 | - |
| Seating - Crating and Transport | 1 | job | - | \$4,000 | - |
| Artwork Description Plaque or Decal | 1 | job | - | \$3,000 | - |
| | | | | \$34,564 | Furniture and Artwork Plaque Total |
| Fees and Additional Costs | | | | | |
| Artist Fee, Design and Project Management | 1 | job | - | \$34,000 | - |
| Engineering | 1 | job | - | \$7,000 | - |
| Insurance | 1 | job | - | \$5,000 | - |
| Contingency | 1 | job | - | \$15,000 | - |
| | | | | \$61,000 | Fees and Additional Costs Total |
| TOTAL (ARTWORK, FURNITURE, AND PLAQUE) | | | | \$249,964 | |

| Expense Category | Quant. | Unit | Unit Cost | Cost | Notes |
|---|--------|-------|-----------|----------|--|
| Lobby Renovation | | | | | |
| General Contractor - New wood plank ceiling (lobby areas - upstairs 756 sf) | 756 | sq ft | \$32.60 | \$24,646 | - Reuse existing ceiling structure and light fixtures - Client to remove existing ceiling panels - Higher cost per sq ft due to the likelihood that the public and City Hall staff will be present during the renovation work (unlike the lower level) |
| General Contractor - New wood plank ceiling (lobby areas - downstairs 594 sf) | 594 | sq ft | \$26.60 | \$15,800 | - Reuse existing ceiling structure and light fixtures - Client to remove existing ceiling panels |
| General Contractor - Re-clad front of welcome desk w/ wood strips and logo | 1 | job | - | \$6,500 | - |
| General Contractor - Paint curved ceiling and railing areas | 830 | sq ft | \$11.00 | \$9,130 | Higher cost per sq ft given that these areas are more challenging to paint |
| By Client - Paint walls (lobby areas - upstairs & downstairs = 2870sf) | 2,870 | job | \$5.84 | \$0 | \$16,760 (optional add-on) |
| General Contractor - Paint stair balusters white | 1 | job | - | \$0 | \$4000 (optional add-on) |
| By Client - Refinish wood handrails (66 linear feet) | 1 | job | - | \$0 | \$2000 (optional add-on) |
| General Contractor - Overhead, profit and contingency | 1 | job | - | \$12,617 | 22.5% of services (smaller budget = higher rate) |
| Designer: Project management | 1 | job | - | \$18,000 | - |
| Designer: Travel expenses (confirm colors, finishes, and specifications) | 1 | trip | - | \$1,500 | - |
| Designer: Travel expenses (install supervision) | 1 | trip | - | \$4,500 | - |
| TOTAL (LOBBY RENOVATION) | | | | \$92,693 | |

Contingency (includes prospective educational components) \$52,343

GRAND TOTAL (ARTWORK, FURNITURE, PLAQUE AND LOBBY RENOVATION) \$395,000