



MANHATTAN BEACH SCOUT HOUSE
 COST BREAKDOWN (Projected through Aug/Sept 2023)
 MARCH 23,2022

NO.	DESCRIPTION	QTY	UNIT	UNIT COST	EXTENSION	SECTION TOTAL	9.11.18 TOTAL	DELTA AUG/SEPT '23
SITE WORK								
1	01.4130 Permits & Fees	NIC	LS	-	\$ -	\$ -	\$ -	\$ -
2	01.4500 Testing & Inspection	NIC	LS	-	-	-	-	-
3	01.8000 Plans & Engineering	NIC	LS	-	-	-	-	-
4	01.5600 Protection				-	10,812	7,358	3,454
5	Fence	261	LF	12.00	3,132			-
6	Barricade	NIC	LF	-	-			-
7	Safety Administrator	11.0	MOS	260.00	2,860			-
8	Misc Site to protect	4,820.0	SF	1.00	4,820			-
9	02.4100 Demo Assist	1	LS	2,500.00	2,500	2,500	1,500	1,000
10	02.4100 Demolition				-	89,996	57,632	32,364
11	Site	5,298	SF	4.00	21,192			-
12	Building	3,942	SF	12.00	47,304			-
13	(E) Light Pole	ADDED SCOPE	4 EA	3,000.00	12,000			-
14	Field Lighting	ADDED SCOPE	1 EA	7,000.00	7,000			-
15	Misc.	1	LS	2,500.00	2,500			-
16	02.8200 Abatement				-	5,000	3,000	2,000
17	Hazardous Material Removal	ALLOWANCE	1 LS	5,000.00	5,000			-
18	Haz-Mat Reports	BY OWNER	NIC LS	-	-			-
19	02.4200 Salvage	BY OWNER	NIC LS	-	-	-	-	-
20	01.5700 SWPPP	NIC	LS	-	-	-	-	-
21	2011 Management Requirements; QSP 3rd Party	NIC	LS	-	-			-
22	01.5700 Erosion Control	1	LS	3,000.00	3,000	3,000	1,500	1,500
23	31.1000 Earthwork				-	75,144	41,113	34,031
24	Clear & Grub	5,298	SF	0.50	2,649			-
25	Mass Excavation	INCLUDED	SF	-	-			-
26	OXR 3'0" @ Structure	477	CY	20.00	9,544			-
27	OXR 1'0" @ Site	183	CY	20.00	3,663			-
28	Import/Export	NIC	CY	-	-			-
29	Backfill @ Terraced Seating	NIC	CY	-	-			-
30	Fill Planters	W/LANDSCAPE	INCLUDED CY	-	-			-
31	Spoils Management	1	LS	10,000.00	10,000			-
32	Finegrade 1	9,240	SF	2.00	18,480			-
33	Finegrade 2	4,945	SF	3.50	17,308			-
34	Underground Utility Scan	1	LS	1,500.00	1,500			-
35	Water	1	LS	2,000.00	2,000			-
36	Survey	1	LS	10,000.00	10,000			-
37	31.4000 Shoring/Drilling/Caissons	NIC			-	-	-	-
38	32.1200 A/C Paving				-	2,660	1,330	1,330



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39	Patching	ADDED SCOPE	266 SF	10.00	2,660			-
40	32.1600 Site Concrete				-	54,142	38,970	15,172
41	Flatwork	915 SF		18.00	16,470			-
42	Patios w/Scored and/or Colored Concrete	1,144 SF		24.00	27,456			-
43	Patch @ Util Work	NIC SF		-	-			-
44	Ramps / ADA Curb Ramps	ALLOWANCE	1 LS	5,000.00	5,000			-
45	Curb work	97 LF		28.00	2,716			-
46	Truncated Domes	ALLOWANCE	1 LS	2,500.00	2,500			-
47	Stairs on Grade	NIC LF		-	-			-
48	Curb @ Masonry Wall	NIC LF		-	-			-
49	Swales	NIC LF		-	-			-
50	Equipment Pad	NIC SF		-	-			-
51	Structural Site Concrete				-	19,576	11,989	7,587
52	Terraced Seating	9 CY		1,250.00	11,701			-
53	Built-in-BBQ Wall Foundations	15 LF		175.00	2,625			-
54	Bollards	NIC EA		-	-			-
55	Foundation at Light Post	3 EA		1,750.00	5,250			-
56	32.1600 Rebar	1 LS		11,057.70	11,058	11,058	6,115	4,943
57	04.1000 Masonry				-	3,600	2,700	900
58	Built-in-BBQ Walls	90 SF		40.00	3,600			-
59	33.1000 Site Utilities				-	17,700	13,050	4,650
60	Water	by City	LF	150.00	-			-
61	Fire	by City	LF	200.00	-			-
62	FDC/PIV/BFP/DDC	ALLOWANCE	by City LS	15,000.00	-			-
63	Hydrants	NIC	EA	-	-			-
64	Hot Tap	NIC	EA	-	-			-
65	Sewer	by City	LF	100.00	-			-
66	Storm Drain	80 LF		90.00	7,200			-
67	Storm Drain Retention & Filtration	NIC	LS	-	-			-
68	Inlets	5 EA		600.00	3,000			-
69	French Drain	NIC	LF	-	-			-
70	Pipe Roof Drains	1 LS		5,000.00	5,000			-
71	Sump Pit/Pump	NIC	EA	-	-			-
72	Gas - for Built in BBQ	ALLOWANCE	by City LF	50.00	-			-
73	Misc. Connections	1 LS		2,500.00	2,500			-
74	33.7000 Site Electrical				-	53,500	30,500	23,000
75	Service	ALLOWANCE	1 LS	36,000.00	36,000			-
76	UG of OH Lines	NIC	LS	-	-			-
77	Site Lighting - Light Poles	ADDED SCOPE	3 EA	5,000.00	15,000			-



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78	Low Level Lighting	NIC	LS	2,500.00	-			-
79	Misc. Connections	1	LS	2,500.00	2,500			-
80	Offsite Work	ALLOWANCE	by City	LS	12,500.00	-	-	-
81	32.3200 Fencing	NIC		-	-	-	-	-
82	32.3300 Site Furnishings				-	18,000	8,000	10,000
83	BBQ	ALLOWANCE	1	LS	3,500.00	3,500		-
84	Rock Climbing Wall	NIC	SF	-	-			-
	Lighted Flag Pole w/Foundation & Installation	1	LS	10,000.00	10,000			-
85	Benches	ADDED SCOPE	3	EA	1,500.00	4,500		-
86	32.9000 Landscaping & Irrigation				-	28,626	19,095	9,531
87	Landscaping/Irrigation In Grade Planter	335	SF	20.00	6,700			-
88	Grass/Turf Only	2,147	SF	8.00	17,176			-
89	Trees	1	EA	2,250.00	2,250			-
90	Topsoil	1	LS	2,500.00	2,500			-
91	05.1000 Structural Steel	NIC		-	-	-	-	-
92	07.1000 Waterproofing				-	-	-	-
93	Terraced Seating Walls	NIC	SF	-	-			-
94	07.2600 Methane Barrier & System	NIC	SF	-	-	-	-	-
95	07.9000 Expansion Control	NIC	SF	-	-			-
96	09.2000 Plaster				-	3,000	1,500	1,500
97	New BBQ Walls	1	LS	3,000.00	3,000			-
98	Patch (E) Walls	NIC	LS	-	-			-
99	09.9000 Painting				-	4,375	2,438	1,937
100	Existing Property Line CMU Walls	625	SF	3.00	1,875			-
101	Terraced Seating Walls	NIC	SF	-	-			-
102	Built-in-BBQ Walls	1	LS	2,500.00	2,500			-
						\$ 402,689	\$ 247,790	\$ 154,899
BUILDING WORK								
103	03.1000 Concrete	\$ 50.52			-	180,805	130,740	50,065
104	Pad Foundations	10	EA	750.00	7,500			-
105	Continuous Foundations	374	LF	200.00	74,800			-
106	Slab	4,295	SF	14.00	60,130			-
107	Curbs	NIC	LF	-	-			-
108	Stairs on Grade	NIC	LF	-	-			-
109	PIP Deck	NIC	SF	-	-			-
110	Floor Prep	7,051	SF	0.33	2,327			-
111	Columns	NIC	EA	-	-			-
112	2nd Floor Deck Infill - 1-1/2" Lightweight Concrete	2,756	SF	8.00	22,048			-
113	Lightweight Concrete @ Balconies	NIC	SF	-	-			-



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114	Elevator Pit		1	LS	12,500.00	12,500			-
115	Stair Infill		NIC	FLTS	-	-			-
116	Grout Steel		1	LS	1,500.00	1,500			-
117	03.1000 Rebar		1	LS	36,161.00	36,161	36,161	19,611	16,550
118	03.4000 Precast Concrete / GFRC		NIC	LF	-	-	-	-	-
119	04.1000 Masonry		NIC	SF	-	-	-	-	-
120	04.4310 Brick/Stone Veneer					-	51,744	39,424	12,320
121	Exterior Cladding	ADDED SCOPE	1,142	SF	42.00	47,964			-
122	Exterior Column Cladding		90	SF	42.00	3,780			-
123	05.1000 Structural Steel					-	49,500	45,920	3,580
124	Structural Steel	ALLOWANCE	1	LS	8,000.00	8,000			-
125	Stairs		NIC	FLTS	-	-			-
126	Railings - Wall		52	LF	125.00	6,500			-
127	Guard Rails		NIC	LF	-	-			-
128	Elevator Guiderail / Hoist Beam Steel		1	LS	10,000.00	10,000			-
129	Operable Partition Support		5	EA	5,000.00	25,000			-
130	Misc. Metals		1	LS	11,137.50	11,138	11,138	6,888	4,250
131	05.3000 Metal Deck		NIC		-	-	-	-	-
132	06.1000 Rough Carpentry	\$ 89.06				-	627,956	592,561	35,395
133	Exterior Walls - 24' High (Height Unknown)		7,652	SF	12.00	91,824			-
134	Exposed Eave Premium	ADDED SCOPE	1,770	SF	20.00	35,400			-
135	Low Exterior Walls @ Balcony Areas		NIC	SF	-	-			-
136	Interior Walls		4,957	SF	9.00	44,613			-
137	Hardie Board Siding Treatment	REVISED SCOPE	4,442	SF	32.50	144,366			-
138	Weather Barrier	ADDED SCOPE	4,442	SF	8.00	35,536			-
139	2nd Floor Framing		2,756	SF	25.00	68,900			-
140	2nd Floor Balcony Framing		NIC	SF	-	-			-
141	Stairs	REVISED SCOPE	2	FLTS	11,500.00	23,000			-
142	High Roof Framing - Pitched - 4/12		5,822	SF	27.00	157,194			-
143	Low Roof Framing - Flat	ADDED SCOPE	449	SF	27.00	12,123			-
144	Ceiling		NIC	SF	-	-			-
145	Misc.		1	LS	15,000.00	15,000			-
146	06.2000 Finish Carpentry	ALLOWANCE	1	LS	10,000.00	10,000	10,000	10,000	-
147	06.2000 Cabinetry					-	126,175	98,580	27,595
148	Lowers		54	LF	375.00	20,250			-
149	Uppers		60	LF	325.00	19,500			-
150	Full Height		12	LF	700.00	8,400			-
151	Display Shelving		37	LF	325.00	12,025			-
152	Storage Lockers - Laminate		34	LF	325.00	11,050			-



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153	Tops - Solid Surface	83	LF	350.00	29,050			-
154	Sub tops for SS Restroom Tops	58	SF	50.00	2,900			-
155	Stainless Steel Kitchen Island	120	SF	150.00	18,000			
156	Reception Desk	NIC	LF	-	-			-
157	Benches	NIC	LF	-	-			-
158	Trophy Case	NIC	LF	-	-			-
159	Donor Wall	ADDED SCOPE	1 LS	5,000.00	5,000			-
160	07.1000 Waterproofing				-	4,500	3,200	1,300
161	Below Grade	NIC	SF	-	-			-
162	Elevator Pit	1	LS	4,500.00	4,500			-
163	Between Slab/Decks	NIC	SF	-	-			-
164	07.1800 Deck Coating				-	-	-	-
165	2nd Floor Balcony Areas - Dex-o-Tex	NIC	SF	-	-			-
166	07.2100 Insulation				-	24,253	20,011	4,242
167	Wall	12,609	SF	1.00	12,609			-
168	Ceiling	NIC	SF	-	-			-
169	Roof - Batt Beneath Pitched Roof	5,822	SF	2.00	11,644			-
170	07.5000 Roofing				-	5,388	4,490	898
171	Pitched Roof - Asphalt Shingles	NIC	SF	12.00	-			-
172	4 Ply BUR @ Flat Roof	449	SF	12.00	5,388			-
173	07.6000 Sheet Metal				-	213,712	233,103	(19,391)
174	Sheet Metal (Scuppers and Downspouts)	1,948	LF	32.00	62,340			-
175	Deck to Wall	NIC	LF	-	-			-
176	Roof Specialties	NIC	LS	-	-			-
177	Canopy / Awning	NIC	LS	-	-			-
178	Standing Seam @ Pitched Roof	5,822	SF	26.00	151,372			-
179	Metal Wall Panels / Composite Paneling	NIC	SF	-	-			-
180	Column Covers	NIC	EA	-	-			-
181	Louvers	NIC	LS	-	-			-
182	Equipment Pads	NIC	EA	-	-			-
183	Skylights / Solatubes	NIC	EA	-	-			-
184	Equipment Screen	NIC	LF	-	-			-
185	07.8000 Won Doors / Fire Film	NIC	EA	-	-	-	-	-
186	07.8100 Fireproofing	NIC	SF	-	-	-	-	-
187	07.8100 Firestopping	1	LS	2,500.00	2,500	2,500	2,500	-
188	07.9000 Caulking & Sealants	1	LS	2,500.00	2,500	2,500	2,500	-
189	08.1000 Doors / Frames / HW				-	63,700	52,780	10,920
190	Doors / Frames / HW	28	EA	1,900.00	53,200			-
191	Installation	28	EA	375.00	10,500			-



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192	08.3100 Access Panels	1	LS	2,000.00	2,000	2,000	1,500	500
193	08.3300 OH Doors	NIC	EA	-	-	-	-	-
194	08.3300 OH Shutter Doors	NIC	EA	-	-	-	-	-
195	08.4000 Glass				-	195,645	174,459	21,186
196	Exterior	853	SF	95.00	81,000			-
197	Transoms - 2' H	371	SF	95.00	35,245			-
198	Interior	NIC	SF	-	-			-
199	Nanawall	37	LF	1,200.00	44,400			-
200	Operable Sliders	NIC	SF	-	-			-
201	Glass Railings	NIC	SF	-	-			-
202	Rated Wire Glass / HM Frames	NIC	LS	-	-			-
203	Glass Doors	7	EA	5,000.00	35,000			-
204	09.1000 Metal Stud Framing				-	-	-	-
205	Exterior Walls	NIC	SF	-	-			-
206	Interior Walls	NIC	SF	-	-			-
207	Entry Columns	NIC	SF	-	-			-
208	Furring	NIC	SF	-	-			-
209	Soffits - Interior	NIC	SF	-	-			-
210	Exterior	NIC	SF	-	-			-
211	Ceiling	NIC	SF	-	-			-
212	Floor Framing	NIC	SF	-	-			-
213	Roof Framing	NIC	SF	-	-			-
214	Backing	NIC	LS	-	-			-
215	Misc.	NIC	LS	-	-			-
216	09.1000 Drywall				-	183,808	193,396	(9,588)
217	Walls	25,218	SF	6.00	151,308			-
218	Patch (E) Walls	NIC	LS	-	-			-
219	Exterior Underlayment	NIC	SF	-	-			-
220	Soffits	NIC	SF	-	-			-
221	Ceiling	NIC	SF	-	-			-
222	1 Hour / Shaft Work	1	LS	25,000.00	25,000			-
223	Misc.	1	LS	7,500.00	7,500			-
224	09.2000 Plaster				-	39,428	13,004	26,424
225	Walls - West Elevation 1st & 2nd Floors	230	SY	115.00	26,424			-
226	To Receive Stone Cladding	137	SY	95.00	13,004			-
227	Patch (E) Walls	NIC	LS	-	-			-
228	Ceiling	NIC	SY	-	-			-
229	Soffit	NIC	SY	-	-			-
230	Shower Walls	NIC	SF	-	-			-



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231	Foam Shapes	NIC	LS	-	-			-
232	01.7440 Scrap Bins	11.0	MOS	3,680.50	40,486	40,486	30,960	9,526
233	09.3000 Ceramic Tile				-	54,458	48,190	6,268
234	Floors @ Restrooms - Dal Tile Group 1	630	SF	27.00	17,010			-
235	Waterproofing Under Tile Flooring Only	630	SF	5.00	3,150			-
236	Wall Tile @ Restrooms to 6' High - Dal Tile Group 1	1,559	SF	22.00	34,298			-
237	Base	INCLUDED	LF	-	-			-
238	Shower Ceiling	NIC	SF	-	-			-
239	Sealer @ Floors and Walls	NIC	SF	-	-			-
240	09.5000 Acoustical Ceiling - 2X2 Armstrong	7,051	SF	7.00	49,357	49,357	-	49,357
241	09.6000 Flooring				-	29,326	40,434	(11,108)
242	VCT Throughout	6,154	SF	4.00	24,616			-
243	Carpet - 2nd. Floor (moved to LVT)	NIC	SF	-	-			-
244	Luxury Vinyl Tile	NIC	SF	6.00	-			-
245	Grind & Polish - Med Lvl Grit/Sheen @ Lobby/Corridor Area	NIC	SF	-	-			-
246	Scrub & Seal @ Trash, Storage & Equipment Room	312	SF	5.00	1,560			-
247	Rubber Base	800	LF	3.00	2,400			-
248	Rubber Flooring	NIC	SF	-	-			-
249	Floor Moisture Testing - ASTM D 4263/F 1869	ALLOWANCE	1	750.00	750			-
250	Floor Moisture Barrier	NIC	SF	-	-			-
251	09.6120 Concrete Floor Sealer	NIC	SF	-	-	-	-	-
252	09.6400 Wood Flooring / Sport Flooring	NIC	SF	-	-	-	-	-
253	09.7700 FRP / Marlite	NIC	SF	-	-	-	-	-
254	09.8300 Acoustical Treatment / Tectum	NIC	LS	-	-	-	-	-
255	09.9000 Painting				-	40,376	46,297	(5,921)
256	Drywall	25,218	SF	0.90	22,696			-
257	Ceilings	NIC	SF	1.50	-			-
258	Plaster	NIC	SF	-	-			-
259	Soffits	NIC	SF	-	-			-
260	Exposed Eaves	1,770	SF	4.00	7,080			-
261	Patch (E) Walls	NIC	LS	-	-			-
262	CMU / Concrete Walls	NIC	SF	-	-			-
263	Masonry Sealer	NIC	SF	-	-			-
264	Doors	21	EA	200.00	4,200			-
265	WI & Railings	52	LF	75.00	3,900			-
266	Wall Coverings/Wall Talkers/Wall Graphics	NIC	SF	-	-			-
267	Misc.	1	LS	2,500.00	2,500			-
268	10.1100 Specialty Displays				-	-	-	-
269	White Boards	NIC	RMS	-	-			-



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270	Tack Boards		NIC	RMS	-	-			-
271	Projection Screens		NIC	RMS	-	-			-
272	10.1400 Directories / Building Signage	BY OWNER	NIC	LS	-	-	-	-	-
273	10.2000 Toilet Partitions/Accessories					-	11,400	10,500	900
274	Small		6	RMS	1,900.00	11,400			-
275	Showers		NIC	EA	-	-			-
276	10.2200 Operable Partition		5	EA	10,000.00	50,000	50,000	70,000	(20,000)
277	10.4400 Fire Extinguishers		8	EA	350.00	2,800	2,800	2,800	-
278	10.5000 Lockers	W/CABINETRY	INCLUDED	EA	-	-	-	-	-
279	11.4000 Kitchen Equipment					-	150,000	-	150,000
280	Equipment		INCLUDED	SF	-	-			-
281	Appliances		200	SF	750.00	150,000			-
282	12.2000 Window Treatment	BY OWNER	NIC	EA	-	-	-	-	-
283	14.2000 Elevator					-	80,000	75,000	5,000
284	Elevator - Holeless Hydraulic		2	STOPS	37,500.00	75,000			-
285	Code Requirements/Coordination		1	LS	5,000.00	5,000			-
286	14.4000 Wheelchair Lift		NIC	LS	-	-	-	-	-
287	21.1000 Fire Sprinklers - Design-Build					-	42,306	35,255	7,051
288	New System		7,051	SF	6.00	42,306			-
289	Heads in Void Spaces		INCLUDED	SF	-	-			-
290	22.1000 Plumbing					-	138,969	117,816	21,153
291	Piping		7,051	SF	19.00	133,969			-
292	Toilets		INCLUDED	EA	-	-			-
293	Lavs		INCLUDED	EA	-	-			-
294	Floor Drains		INCLUDED	EA	-	-			-
295	Roof/Overflow Drains	SCUPPERS/DSPTS	NIC	EA	-	-			-
296	Condensate Drains		INCLUDED	EA	-	-			-
297	Showers		NIC	EA	-	-			-
298	Seismic Gas Shut-off		1	EA	5,000.00	5,000			-
299	23.1000 HVAC					-	225,632	183,326	42,306
300	Ductwork		7,051	SF	32.00	225,632			-
301	Equipment		INCLUDED	EA	-	-			-
302	26.2000 Electrical					-	307,071	253,837	53,234
303	Electrical		7,051	SF	26.00	183,326			-
304	Light Fixture/Controls Package	ALLOWANCE	7,051	SF	14.00	98,714			-
305	Conduits/Boxes					-			-
306	Fire Alarm	ALLOWANCE	7,051	SF	1.80	12,692			-
307	Low Voltage	ALLOWANCE	7,051	SF	1.00	7,051			-
308	HVAC Controls	ALLOWANCE	7,051	SF	0.75	5,288			-



MANHATTAN BEACH SCOUT HOUSE
COST BREAKDOWN (Projected through Aug/Sept 2023)
MARCH 23,2022

NO.	DESCRIPTION		QTY	UNIT	UNIT COST	EXTENSION	SECTION TOTAL	9.11.18 TOTAL	DELTA AUG/SEPT '23
309	27.3000 Low Voltage Systems	ALLOWANCE	7,051	SF	7.50	52,883	52,883	-	52,883



MANHATTAN BEACH SCOUT HOUSE
COST BREAKDOWN (Projected through Aug/Sept 2023)
MARCH 23,2022

NO.	DESCRIPTION	QTY	UNIT	UNIT COST	EXTENSION	SECTION TOTAL	9.11.18 TOTAL	DELTA AUG/SEPT '23
310	28.3100 Fire Alarm - Design Build				-	31,730	28,204	3,526
311	New System	7,051	SF	4.50	31,730			-
312	Area of Refuge Communication System	NIC	EA	-	-			-
313	01.5400 Misc. Rentals	11.0	MOS	2,500.00	27,500	27,500	38,500	(11,000)
314	01.5420 Scaffolding	W/TRADES INCLUDED	SF	-	-	-	-	-
315	01.7410 General Labor	11.0	MOS	7,799.40	85,793	85,793	71,500	14,293
316	01.7430 Small Tools	11.0	MOS	500.00	5,500	5,500	5,500	-
317	01.7450 Final Clean	7,051	SF	1.00	7,051	7,051	3,173	3,878
318	01.7800 Close Out / Commissioning Assistance	ALLOWANCE	1	LS	5,000.00	5,000	5,000	-
319	01.9100 Commissioning Agent	NIC	LS	-	-	-	-	-
320	01.0100 General Conditions	11.0	MOS	38,000.00	418,000	418,000	361,350	56,650
321	01.0100 Preconstruction	1	LS	20,000.00	20,000	20,000	20,000	-
SUBTOTAL					\$ 3,706,551	\$ 3,706,551	\$ 3,092,309	\$ 614,242
51.1000 Overhead & Profit					4.50%	184,916	150,304	34,612
51.2000 Insurance					1.00%	42,942	34,904	8,038
51.2000 Professional Liability Insurance					0.00%	-	-	-
51.3000 Gross Receipts Tax					0.00%	-	-	-
50.1000 Bond					0.00%	-	-	-
50.4000 Sub Failure					ALLOWANCE	-	-	-
50.4000 Inflation					ALLOWANCE	-	-	-
50.5000 Contingency - Design					0.00%	-	-	-
50.4000 Contingency - Construction					0.00%	-	176,265	(176,265)
PROJECT TOTAL					\$ 4,337,098	\$ 4,337,098	\$ 3,701,572	\$ 635,526
						\$ 647,154		

NOTES: 7,051 SF @ \$ 615.10 /sf

1 This proposal is based on DAC's Standard Exclusions and General Conditions (Basis of Estimate)