



150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

HGAC PROPOSAL

June 9, 2026

City of Manhattan Beach
Attn: Jesse Alexander
400 15th Street
Manhattan Beach, CA 90266
jalexander@manhattanbeach.gov

RE: One (1) 2027 North Star 144-1 Ambulances

Braun Northwest is pleased to offer the following proposal which is based upon HGAC contract AM10-23:

One (1) 2027 North Star 144-1 Ambulance on a 2027 Ford F-450 4x2 Ambulance Prep diesel chassis based upon NS Vehicle #4730-1 specifications dated 5/30/2025 and NS vehicle #2423-1 "As-Built" drawings dated 4/10/2017 with the following changes:

- Utilize a 2027 Ford F-450 4x2 Ambulance Prep diesel chassis with currently available model year options.

Base price HGAC AM23CA06.....	\$231,346.00
Published/Customization options taken	\$ 82,011.00
Multi-Vehicle discount.....	<\$ 1,500.00>
HGAC Buy discount.....	<\$ 1,500.00>
Subtotal.....	<u>\$310,357.00</u>
Contingency Fund of 5%	\$ 15,517.85
Subtotal.....	<u>\$325,874.85</u>
Tax based on 10.25%	\$ 33,402.17
Subtotal for one (1) unit	<u>\$359,277.02</u>
Delivery Fee – Non-Taxed	\$ 2,150.00
CA Tire Tax Non-Taxed	\$ 12.25
HGAC Fee Non-Taxed	<u>\$ 1,000.00</u>
Total for one (1) unit F.O.B. Manhattan Beach, CA.....	<u>\$362,439.27***</u>

F.O.B.: Manhattan Beach, California

Delivery: Approximately 530 – 580 days, based upon current manufacturing plan and receipt of chassis.

Terms: Ninety percent (90%) payment due upon receipt of vehicle. Balance due in thirty (30) days.

**Note: Above pricing includes a chassis flooring fee. You will be notified as soon as the chassis arrives at Braun Northwest. If the chassis is paid in full within 30-days of arrival a credit will be issued (See Options Page).*

***In the event of chassis price increases due to the potentially implemented tariffs, which are out of Braun NW's control, customer will be notified of the cost change associated with the chassis, and adjustments will be made via a change order.*



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*****If proposal is signed and returned no later than July 10, 2026, unit will be built and delivered along with NS vehicle #4730-1. A \$1,500 multi-vehicle discount will also be applied to NS Vehicle #4730-1 via change order.**

(Note: This bid is contingent on use of customer's Government Ford Fleet Identification Number.) Failure to secure a FIN will increase the price by the amount of the GPC chassis discount.

Braun Northwest, Inc. is a California dealer (#16055) with insurance information available upon request.

**Respectfully Submitted by:
Braun Northwest, Inc.**

**We agree to accept the above proposal:
Manhattan Beach Fire Department**

Colton Schoelkopf
**Colton Schoelkopf, General Sales
Manager**

Signature **Date**

Date: 6-10-2026

Printed Name **Title**

CS
Cc BG/LM
Enclosures: Option page, specifications, drawings.



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