



Dell Customer Confidential

Quotation

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Customer: City of Manhattan Beach
Contract: Riverside County Master Agreement - PSA-0001524 (8084445)
Renewal estimate for EA# 6965149 (expires 8/31/2023)

Date of Issue: 6/27/2023
Quote Expires: 8/31/2023

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Section 1- Licenses and Software Assurance					
Product Description	Mfg#	Quantity	Unit Price	Ext. Price	
Exchange Server Ent ALng SA	395-02504	3	\$716.54		\$2,149.62
SQL CAL ALng SA Device CAL	359-00792	349	\$36.92		\$12,885.08
SQL Server Enterprise ALng SA	810-04760	1	\$1,519.72		\$1,519.72
SQL Server Standard ALng SA	228-04433	18	\$158.79		\$2,858.22
SQL Server Standard Core ALng LSA 2L (qty 12 = 24 cores)	7NQ-00302	12	\$1,479.76		\$17,757.12
System Center Standard Core ALng SA 16L	9EN-00195	1	\$141.83		\$141.83
Visio Professional ALng SA	D87-01159	3	\$108.13		\$324.39
Win Server DC Core ALng SA 2L	9EA-00278	60	\$123.79		\$7,427.40
Win Server DC Core ALng SA 16L	9EA-00273	8	\$989.92		\$7,919.36
Win Server Standard Core ALng SA 16L (dropping down to license 2 remaining physical Win Std Svrs)	9EM-00267	2	\$150.55		\$301.10
					\$0.00
Annual Payment Section 1:					\$53,283.84
Section 2- Monthly Subscriptions					
Product Description	Mfg#	Quantity	Months	Unit Price	Ext. Price
M365 G3 Unified From SA GCC Sub Per User	AAD-34700	397	12	\$26.78	\$127,579.92
M365 G3 Unified FUSL GCC Sub Per User	AAD-34704	84	12	\$31.50	\$31,752.00
M365 F3 Unified GCC Sub Per User	AAD-63092	35	12	\$6.80	\$2,856.00
EOA Exchange Online GCC Sub Per User	4ES-00001	35	12	\$2.31	\$970.20
Teams AC with Dial Out US/CA GCC Sub Add-on (\$0.00 audio conferencing)	NYH-00001	516	12	\$0.00	\$0.00
					\$0.00
Annual Payment Section 2:					\$163,158.12
Notes:				Total Annual Payment Yr 1	\$216,441.96
Microsoft Enterprise Agreement (EA) Master#: 8084445				Total Annual Payment Yr 2	\$216,441.96
Microsoft Enterprise Agreement (EA) Enrollment#: Future/TBD				Total Annual Payment Yr 3	\$216,441.96
				Total of 3 years of Payments	\$649,325.88

Notes:	
1) Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com , unless Customer has a separate purchase agreement with Dell.	4) All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
2) Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.	5) All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
3) If you have a question re: your tax status, please contact your Dell ASAP Software Inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee .	6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.