

Pressure Washing Insourcing

November 7, 2023



Note: This PowerPoint presentation is intended solely as a visual aid to an oral staff presentation of an agenda report topic. In the event of any differences between the presentation and the agenda report, the information in the agenda report prevails.

BACKGROUND

2018

- Awarded five-year agreement to Athens Services for street sweeping and pressure washing services

June 2023

- Athens advises City it no longer will provide services after agreement expires in August 2023

July & August 2023

- Public Works releases 2 Request for Proposals (RFP)

August 2023

- City Council amends agreement with Athens to provide street sweeping services through November and approves temporarily insourcing pressure washing services



DISCUSSION

Request for Proposals

- 1st RFP Released: 7/13/2023
- 2nd RFP Released: 8/24/2023
- Proposals submitted:
 1. J & R Mobile Pressure Washing, LLC
 - Incomplete proposal, disqualified
 2. Social Property Services
 - Incomplete proposal, disqualified
 3. Los Angeles Pressure Washing Inc.
 - Proposal Cost over \$900,000/year



INSOURCING OF SERVICES

Based on proposals received staff determined re-bidding this work would result in proposals exceeding \$500,000 per year.

Plan developed to insource pressure washing services on a long-term basis.

New work group consisting of 1 Maintenance Supervisor, 2 Maintenance Worker I's, and 1 Maintenance Assistant.

Public Works to insource pressure washing services at an annual cost of approximately \$385,614.



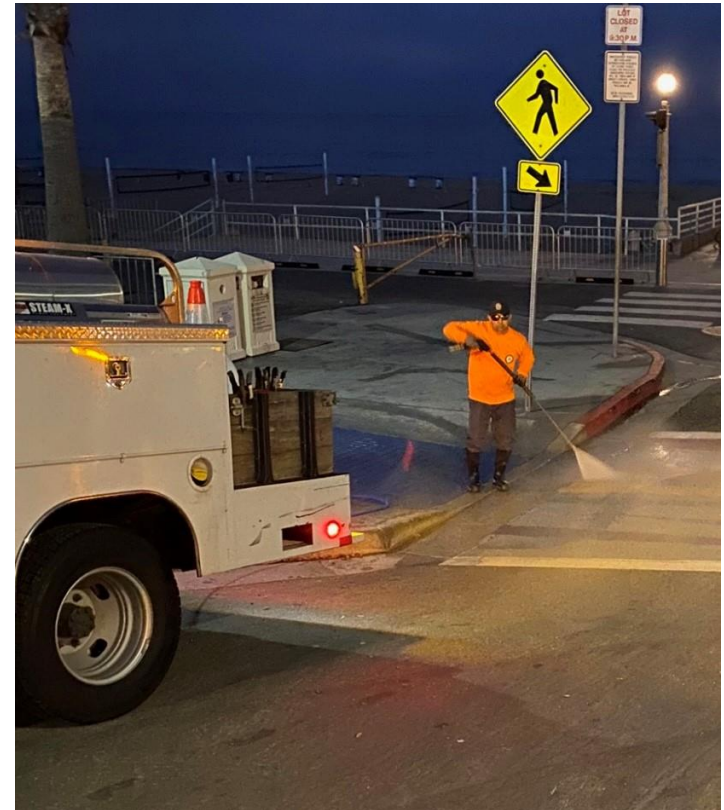
COST ANALYSIS

Insourcing Annual Costs

Position	Annual Salary and Benefits Costs
Maintenance Supervisor	\$144,875
Maintenance Worker I	\$88,930
Maintenance Worker I	\$88,930
Maintenance Assistant	\$62,879
Total	\$385,614

Upfront Vehicle Costs

Vehicle	Costs
F250 or Similar	\$60,000
F250 or Similar	\$60,000
Toyota Tacoma or Similar	\$45,000
Total	\$165,000



INSOURCING BENEFITS



Enhance service levels



Porter Service
Monday-Friday
8 AM – 8 PM

- Litter pickup
- Trash collection
- Graffiti removal



A proactive approach
to maintenance in City
Parks

- Irrigation and landscape maintenance oversight
- Trash/graffiti removal
- More timely repairs of play equipment, fencing, etc.



FISCAL IMPLICATIONS

FY 23/24

Prorated
amount for
new positions

\$224,942

Three new
vehicles

\$165,000

TOTAL
appropriation
requested

\$389,942

ONGOING ANNUAL COSTS

\$385,614



STAFF RECOMMENDATIONS

- Adopt Resolution No. 23-0152 to establish a new workgroup consisting of one full-time supervisor and three full-time maintenance employees to insource these services.
- Appropriate \$389,942 from various funds to insource pressure washing services for the remainder of Fiscal Year (FY) 2023-2024.



