

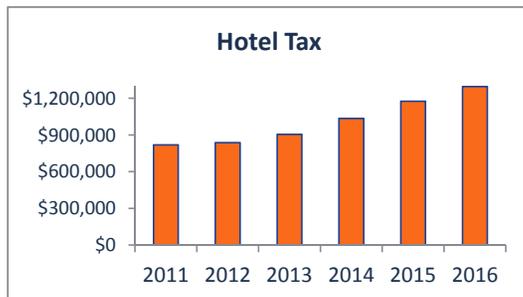
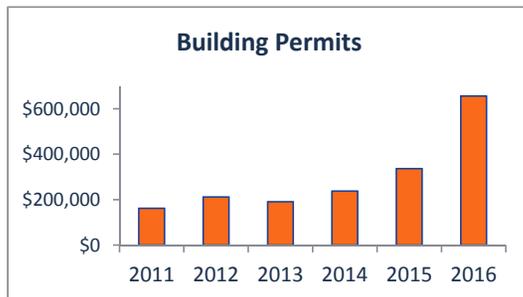
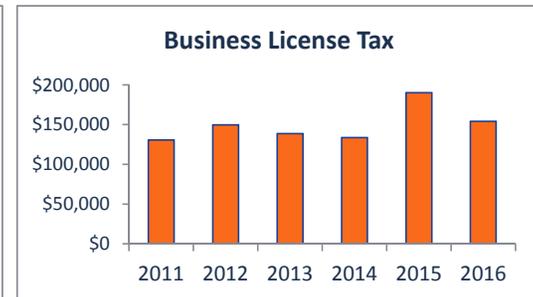
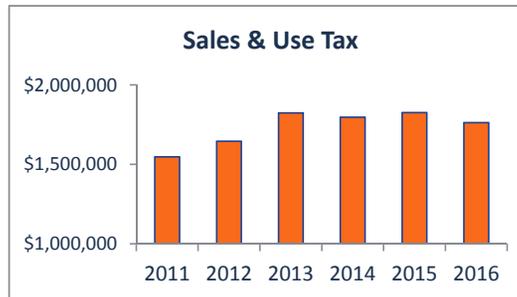
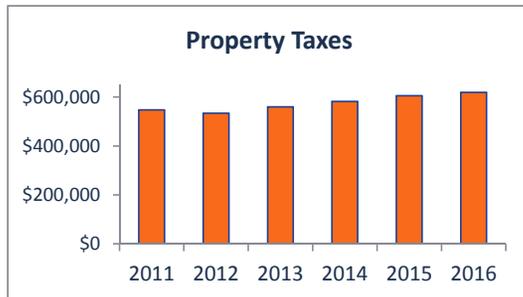
FY 2015-2016 First Quarter Comparison - General Fund

| General Fund Expenditure Category | First Quarter Actual | | | Increase/(Decrease) from FY 2015 to FY 2016 | |
|--|----------------------|---------------------|---------------------|--|---------------|
| | FY 2014 | FY 2015 | FY 2016 | \$ | % |
| Salary & Wages | \$6,016,485 | \$6,552,299 | \$6,858,860 | \$306,561 | 4.7% |
| Employee Benefits | 2,706,496 | 2,679,688 | 2,972,362 | 292,674 | 10.9% |
| Contract & Professional Services | 1,446,107 | 1,744,028 | 1,489,197 | (254,831) | (14.6%) |
| Materials & Services | 462,366 | 687,915 | 551,422 | (136,493) | (19.8%) |
| Utilities | 171,362 | 196,388 | 149,546 | (46,841) | (23.9%) |
| Internal Service Charges | 1,331,992 | 1,701,931 | 1,827,409 | 125,478 | 7.4% |
| Property & Equipment | 1,995 | 15,685 | 128,302 | 112,617 | 718.0% |
| Bond Debt | 1,353,337 | 1,031,677 | 271,789 | (759,888) | (73.7%) |
| Total General Fund Expenditures | \$13,490,140 | \$14,609,612 | \$14,248,888 | (\$360,723) | (2.5%) |

| General Fund Revenues | First Quarter Actual | | | Increase/(Decrease) from FY 2015 to FY 2016 | |
|---------------------------------------|----------------------|--------------------|---------------------|--|-------------|
| | FY 2014 | FY 2015 | FY 2016 | \$ | % |
| Key Revenues | | | | | |
| Property Tax | \$581,963 | \$605,342 | \$618,978 | \$13,636 | 2.3% |
| Sales & Use Tax | 1,825,332 | 1,854,877 | 1,793,605 | (61,272) | (3.3%) |
| Transient Occupancy Tax | 995,754 | 1,113,829 | 1,247,256 | 133,427 | 12.0% |
| Business License Tax | 133,558 | 190,171 | 154,047 | (36,124) | (19.0%) |
| Real Estate Transfer Tax | 172,521 | 195,529 | 228,171 | 32,642 | 16.7% |
| Building Permits | 237,466 | 336,294 | 655,801 | 319,507 | 95.0% |
| Parking Citations | 687,793 | 714,286 | 632,874 | (81,412) | (11.4%) |
| Interest Earnings | 85,426 | 73,091 | 55,338 | (17,752) | (24.3%) |
| Marriott Hotel Rent | 232,215 | 272,076 | 314,314 | 42,238 | 15.5% |
| Building Plan Check Fees | 385,313 | 319,267 | 371,571 | 52,304 | 16.4% |
| Subtotal Key Revenues | \$5,337,340 | \$5,674,761 | \$6,071,956 | \$397,195 | 7.0% |
| Remaining Revenues by Category | | | | | |
| Other Taxes & Assessments | \$370,472 | \$317,015 | \$243,173 | (\$73,842) | (23.3%) |
| Revenue from Permits | 175,889 | 267,758 | 331,299 | 63,540 | 23.7% |
| Fines | 51,841 | 52,055 | 41,791 | (10,264) | (19.7%) |
| Use of Property & Money | 332,539 | 322,501 | 306,771 | (15,730) | (4.9%) |
| Other Governments | 45,035 | 82,817 | 141,288 | 58,471 | 70.6% |
| Service Charges & Transfers | 2,895,918 | 2,887,006 | 3,014,666 | 127,660 | 4.4% |
| Miscellaneous | 131,483 | 250,520 | 150,742 | (99,778) | (39.8%) |
| Subtotal Other Revenues | \$4,003,177 | \$4,179,672 | \$4,229,730 | \$50,058 | 1.2% |
| Total General Fund Revenues | \$9,340,517 | \$9,854,433 | \$10,301,685 | \$447,252 | 4.5% |

**City of Manhattan Beach
Fiscal Year-To-Date General Fund Trends
Through September Year-Over-Year**

**Percent of Year
25.0%**



(a) The structure of payments for the some of the franchise fees has changed resulting in lower initial revenues at the beginning of the fiscal year as compared to prior years. This revenue will self adjust throughout the year to better align with prior full-year numbers.