

## PROFESSIONAL SERVICES AGREEMENT

This Professional Services Agreement ("Agreement") is dated August 1, 2017 ("Effective Date") and is between the City of Manhattan Beach, a California municipal corporation ("City") and Quick Caption, Inc., a California corporation ("Contractor"). City and Contractor are sometimes referred to herein as the "Parties", and individually as a "Party".

### RECITALS

A. City issued Request for Proposals No. 1095-17 on October 19, 2016, seeking proposals for the provision of closed caption services. Contractor submitted a proposal dated November 11, 2016 and updated proposal on June 5, 2017 in response to the RFP.

B. Contractor represents that it is fully qualified to perform such services by virtue of its experience and the training, education and expertise of its principals and employees.

C. City desires to retain Contractor as an independent contractor and Contractor desires to serve City to perform these services in accordance with the terms and conditions of this Agreement.

The Parties therefore agree as follows:

#### 1. Contractor's Services.

A. Scope of Services. Contractor shall perform the services described in the Scope of Services (the "Services"), attached as **Exhibit A**. City may request, in writing, changes in the Scope of Services to be performed. Any changes mutually agreed upon by the Parties, and any increase or decrease in compensation, shall be incorporated by written amendments to this Agreement.

B. Party Representatives. For the purposes of this Agreement, the City Representative shall be the City Manager, or such other person designated in writing by the City Manager (the "City Representative"). For the purposes of this Agreement, the Contractor Representative shall be Antha Ward, President (the "Contractor Representative"). The Contractor Representative shall directly manage Contractor's Services under this Agreement. Contractor shall not change the Contractor Representative without City's prior written consent.

C. Time for Performance. Contractor shall commence the Services on the Effective Date and shall perform all Services by the deadline established by the City Representative or, if no deadline is established, with reasonable diligence.

D. Standard of Performance. Contractor shall perform all Services under this Agreement in accordance with the standard of care generally exercised by like

professionals under similar circumstances and in a manner reasonably satisfactory to City.

E. Personnel. Contractor has, or will secure at its own expense, all personnel required to perform the Services required under this Agreement. All of the Services required under this Agreement shall be performed by Contractor or under its supervision, and all personnel engaged in the work shall be qualified to perform such Services.

F. Compliance with Laws. Contractor shall comply with all applicable federal, state and local laws, ordinances, codes, regulations and requirements.

G. Permits and Licenses. Contractor shall obtain and maintain during the Agreement term all necessary licenses, permits and certificates required by law for the provision of Services under this Agreement, including a business license.

**2. Term of Agreement.** The term of this Agreement shall be from the Effective Date through August 1, 2020, unless sooner terminated as provided in Section 12 of this Agreement or extended. This Agreement may be renewed by the Parties for up to two additional one year terms; any such renewal requires the written agreement of both Parties.

### **3. Compensation.**

A. Compensation. As full compensation for Services satisfactorily rendered, City shall pay Contractor at the hourly rates set forth in the Approved Fee Schedule attached hereto as **Exhibit B**. In no event shall Contractor be paid more than \$29,485 annually (the "Maximum Compensation"). The City Manager shall have authority to increase the Maximum Compensation by up to 20%; any further increase requires City Council approval.

B. Expenses. The amount set forth in paragraph 3.A. above shall include reimbursement for all actual and necessary expenditures reasonably incurred in the performance of this Agreement.

C. Additional Services. City shall not allow any claims for additional Services performed by Contractor, unless the City Council or City Representative, if applicable, and the Contractor Representative authorize the additional Services in writing prior to Contractor's performance of the additional Services or incurrence of additional expenses. Any additional Services or expenses authorized by the City Council or City Representative shall be compensated at the rates set forth in **Exhibit B**, or, if not specified, at a rate mutually agreed to by the Parties. City shall make payment for additional Services and expenses in accordance with Section 4 of this Agreement.

### **4. Method of Payment.**

A. Invoices. Contractor shall submit to City an invoice, on a monthly basis for the Services performed pursuant to this Agreement. Each invoice shall itemize the Services rendered during the billing period, hourly rates charged, if applicable, and the



amount due. City shall review each invoice and notify Contractor in writing within ten business days of receipt of any disputed invoice amounts.

B. Payment. City shall pay all undisputed fully itemized invoice amounts within 30 calendar days after receipt up to the maximum compensation set forth in Section 3 of this Agreement. City does not pay interest on past due amounts. City shall not withhold federal payroll, state payroll or other taxes, or other similar deductions, from payments made to Contractor.

C. Audit of Records. Contractor shall make all records, invoices, time cards, cost control sheets and other records maintained by Contractor in connection with this Agreement available during Contractor's regular working hours to City for review and audit by City.

**5. Independent Contractor.** Contractor is, and shall at all times remain as to City, a wholly independent contractor. Contractor shall have no power to incur any debt, obligation, or liability on behalf of City. Neither City nor any of its agents shall have control over the conduct of Contractor or any of Contractor's employees, except as set forth in this Agreement. Contractor shall not, at any time, or in any manner, represent that it or any of its officers, agents or employees are in any manner employees of City.

**6. Information and Documents.**

A. Contractor covenants that all data, reports, documents, discussion, or other information (collectively "Data") developed or received by Contractor or provided for performance of this Agreement are deemed confidential and shall not be disclosed or released by Contractor without prior written authorization by City. City shall grant such authorization if applicable law requires disclosure. Contractor, its officers, employees, agents, or subcontractors shall not without written authorization from the City Manager or unless requested in writing by the City Attorney, voluntarily provide declarations, letters of support, testimony at depositions, response to interrogatories or other information concerning the work performed under this Agreement or relating to any project or property located within the City. Response to a subpoena or court order shall not be considered "voluntary," provided Contractor gives City notice of such court order or subpoena.

B. Contractor shall promptly notify City should Contractor, its officers, employees, agents or subcontractors be served with any summons, complaint, subpoena, notice of deposition, request for documents, interrogatories, request for admissions or other discovery request, court order or subpoena from any party regarding this Agreement and the work performed thereunder or with respect to any project or property located within the City. City may, but has no obligation to, represent Contractor or be present at any deposition, hearing or similar proceeding. Contractor agrees to cooperate fully with City and to provide City with the opportunity to review any response to discovery requests provided by Contractor. However, City's right to review any such response does not imply or mean the right by City to control, direct or rewrite the response.



C. All Data required to be furnished to City in connection with this Agreement shall become City's property, and City may use all or any portion of the Data submitted by Contractor as City deems appropriate. Upon completion of, or in the event of termination or suspension of this Agreement, all original documents, designs, drawings, maps, models, computer files containing data generated for the Services, surveys, notes, and other documents prepared in the course of providing the Services shall become City's sole property and may be used, reused or otherwise disposed of by City without Contractor's permission. Contractor may take and retain copies of the written products as desired, but the written products shall not be the subject of a copyright application by Contractor.

D. Contractor's covenants under this Section 6 shall survive the expiration or termination of this Agreement.

**7. Conflicts of Interest.** Contractor and its officers, employees, associates and subcontractors, if any, shall comply with all conflict of interest statutes of the State of California applicable to Contractor's Services under this Agreement, including the Political Reform Act (Gov. Code § 81000, *et seq.*) and Government Code Section 1090. During the term of this Agreement, Contractor may perform similar Services for other clients, but Contractor and its officers, employees, associates and subcontractors shall not, without the City Representative's prior written approval, perform work for another person or entity for whom Contractor is not currently performing work that would require Contractor or one of its officers, employees, associates or subcontractors to abstain from a decision under this Agreement pursuant to a conflict of interest statute. Contractor shall incorporate a clause substantially similar to this Section 7 into any subcontract that Contractor executes in connection with the performance of this Agreement.

**8. Indemnification.**

A. Indemnities for Third Party Claims.

1) To the fullest extent permitted by law, Contractor shall, at its sole cost and expense, defend, hold harmless and indemnify City and its elected officials, officers, attorneys, agents, employees, designated volunteers, successors, assigns and those City agents serving as independent contractors in the role of City officials (collectively "Indemnitees"), from and against any and all damages, costs, expenses, liabilities, claims, demands, causes of action, proceedings, expenses, judgments, penalties, liens, and losses of any nature whatsoever, including fees of accountants, attorneys, or other professionals and all costs associated therewith and the payment of all consequential damages (collectively "Liabilities"), in law or equity, whether actual, alleged or threatened, which arise out of, are claimed to arise out of, pertain to, or relate to the acts or omissions of Contractor, its officers, agents, servants, employees, subcontractors, materialmen, contractors or their officers, agents, servants or employees (or any entity or individual that Contractor shall bear the legal liability thereof) in the performance of this Agreement, including the Indemnitees' active or passive negligence, except for Liabilities arising from the sole negligence or willful misconduct of the Indemnitees, as determined by final arbitration or court decision or by the agreement of the Parties. Contractor shall defend



the Indemnitees in any action or actions filed in connection with any Liabilities with counsel of the Indemnitees' choice, and shall pay all costs and expenses, including all attorneys' fees and experts' costs actually incurred in connection with such defense. Contractor shall reimburse the Indemnitees for any and all legal expenses and costs incurred by Indemnitees in connection therewith.

2) Contractor shall pay all required taxes on amounts paid to Contractor under this Agreement, and indemnify and hold City harmless from any and all taxes, assessments, penalties, and interest asserted against City by reason of the independent contractor relationship created by this Agreement. Contractor shall fully comply with the workers' compensation law regarding Contractor and Contractor's employees. Contractor shall indemnify and hold City harmless from any failure of Contractor to comply with applicable workers' compensation laws. City may offset against the amount of any fees due to Contractor under this Agreement any amount due to City from Contractor as a result of Contractor's failure to promptly pay to City any reimbursement or indemnification arising under this subparagraph A.2).

3) Contractor shall obtain executed indemnity agreements with provisions identical to those in this Section 8 from each and every subcontractor or any other person or entity involved by, for, with or on behalf of Contractor in the performance of this Agreement. If Contractor fails to obtain such indemnity obligations, Contractor shall be fully responsible and indemnify, hold harmless and defend the Indemnitees from and against any and all Liabilities at law or in equity, whether actual, alleged or threatened, which arise out of, are claimed to arise out of, pertain to, or relate to the acts or omissions of Contractor's subcontractor, its officers, agents, servants, employees, subcontractors, materialmen, contractors or their officers, agents, servants or employees (or any entity or individual that Contractor's subcontractor shall bear the legal liability thereof) in the performance of this Agreement, including the Indemnitees' active or passive negligence, except for Liabilities arising from the sole negligence or willful misconduct of the Indemnitees, as determined by final arbitration or court decision or by the agreement of the Parties.

B. Workers' Compensation Acts not Limiting. Contractor's indemnifications and obligations under this Section 8, or any other provision of this Agreement, shall not be limited by the provisions of any workers' compensation act or similar act. Contractor expressly waives its statutory immunity under such statutes or laws as to City, its officers, agents, employees and volunteers.

C. Insurance Requirements not Limiting. City does not, and shall not, waive any rights that it may possess against Contractor because of the acceptance by City, or the deposit with City, of any insurance policy or certificate required pursuant to this Agreement. The indemnities in this Section 8 shall apply regardless of whether or not any insurance policies are determined to be applicable to the Liabilities, tax, assessment, penalty or interest asserted against City.

D. Survival of Terms. Contractor's indemnifications and obligations under this Section 8 shall survive the expiration or termination of this Agreement.



## 9. Insurance.

A. Minimum Scope and Limits of Insurance. Contractor shall procure and at all times during the term of this Agreement carry, maintain, and keep in full force and effect, insurance as follows:

1) Commercial General Liability Insurance with a minimum limit of \$2,000,000.00 per occurrence for bodily injury, personal injury and property damage and a general aggregate limit of \$2,000,000.00 per project or location. If Contractor is a limited liability company, the commercial general liability coverage shall be amended so that Contractor and its managers, affiliates, employees, agents and other persons necessary or incidental to its operation are insureds.

2) Workers' Compensation Insurance as required by the State of California and Employer's Liability Insurance with a minimum limit of \$1,000,000.00 per accident for bodily injury or disease. If Contractor has no employees while performing Services under this Agreement, workers' compensation policy is not required, but Contractor shall execute a declaration that it has no employees.

B. Acceptability of Insurers. The insurance policies required under this Section 9 shall be issued by an insurer admitted to write insurance in the State of California with a rating of A:VII or better in the latest edition of the A.M. Best Insurance Rating Guide. Self insurance shall not be considered to comply with the insurance requirements under this Section 9.

C. Additional Insured. The commercial general and automobile liability policies shall contain an endorsement naming City, its officers, employees, agents and volunteers as additional insureds.

D. Primary and Non-Contributing. The insurance policies required under this Section 9 shall apply on a primary non-contributing basis in relation to any other insurance or self-insurance available to City. Any insurance or self-insurance maintained by City, its officers, employees, agents or volunteers, shall be in excess of Contractor's insurance and shall not contribute with it.

E. Contractor's Waiver of Subrogation. The insurance policies required under this Section 9 shall not prohibit Contractor and Contractor's employees, agents or subcontractors from waiving the right of subrogation prior to a loss. Contractor hereby waives all rights of subrogation against City.

F. Deductibles and Self-Insured Retentions. Any deductibles or self-insured retentions must be declared to and approved by City. At City's option, Contractor shall either reduce or eliminate the deductibles or self-insured retentions with respect to City, or Contractor shall procure a bond guaranteeing payment of losses and expenses.

G. Cancellations or Modifications to Coverage. Contractor shall not cancel, reduce or otherwise modify the insurance policies required by this Section 9 during the term of this Agreement. The commercial general and automobile liability policies required



under this Agreement shall be endorsed to state that should the issuing insurer cancel the policy before the expiration date, the issuing insurer will endeavor to mail 30 days' prior written notice to City. If any insurance policy required under this Section 9 is canceled or reduced in coverage or limits, Contractor shall, within two business days of notice from the insurer, phone, fax or notify City via certified mail, return receipt requested, of the cancellation of or changes to the policy.

H. City Remedy for Noncompliance. If Contractor does not maintain the policies of insurance required under this Section 9 in full force and effect during the term of this Agreement, or in the event any of Contractor's policies do not comply with the requirements under this Section 9, City may either immediately terminate this Agreement or, if insurance is available at a reasonable cost, City may, but has no duty to, take out the necessary insurance and pay, at Contractor's expense, the premium thereon. Contractor shall promptly reimburse City for any premium paid by City or City may withhold amounts sufficient to pay the premiums from payments due to Contractor.

I. Evidence of Insurance. Prior to the performance of Services under this Agreement, Contractor shall furnish City's Risk Manager with a certificate or certificates of insurance and all original endorsements evidencing and effecting the coverages required under this Section 9. The endorsements are subject to City's approval. Contractor may provide complete, certified copies of all required insurance policies to City. Contractor shall maintain current endorsements on file with City's Risk Manager. Contractor shall provide proof to City's Risk Manager that insurance policies expiring during the term of this Agreement have been renewed or replaced with other policies providing at least the same coverage. Contractor shall furnish such proof at least two weeks prior to the expiration of the coverages.

J. Indemnity Requirements not Limiting. Procurement of insurance by Contractor shall not be construed as a limitation of Contractor's liability or as full performance of Contractor's duty to indemnify City under Section 8 of this Agreement.

K. Subcontractor Insurance Requirements. Contractor shall require each of its subcontractors that perform Services under this Agreement to maintain insurance coverage that meets all of the requirements of this Section 9.

## **10. Mutual Cooperation.**

A. City's Cooperation. City shall provide Contractor with all pertinent Data, documents and other requested information as is reasonably available for Contractor's proper performance of the Services required under this Agreement.

B. Contractor's Cooperation. In the event any claim or action is brought against City relating to Contractor's performance of Services rendered under this Agreement, Contractor shall render any reasonable assistance that City requires.

**11. Records and Inspections.** Contractor shall maintain complete and accurate records with respect to time, costs, expenses, receipts, correspondence, and other such information required by City that relate to the performance of the Services. All such



records shall be maintained in accordance with generally accepted accounting principles and shall be clearly identified and readily accessible. Contractor shall provide free access to City, its designees and representatives at reasonable times, and shall allow City to examine and audit the books and records, to make transcripts therefrom as necessary, and to inspect all work, data, documents, proceedings and activities related to this Agreement. Such records, together with supporting documents, shall be maintained for a period of three years after receipt of final payment.

## **12. Termination of Agreement.**

A. Right to Terminate. City may terminate this Agreement at any time, at will, for any reason or no reason, after giving written notice to Contractor at least five calendar days before the termination is to be effective. Contractor may terminate this Agreement at any time, at will, for any reason or no reason, after giving written notice to City at least 60 calendar days before the termination is to be effective.

B. Obligations upon Termination. Contractor shall cease all work under this Agreement on or before the effective date of termination specified in the notice of termination. In the event of City's termination of this Agreement due to no fault or failure of performance by Contractor, City shall pay Contractor based on the percentage of work satisfactorily performed up to the effective date of termination. In no event shall Contractor be entitled to receive more than the amount that would be paid to Contractor for the full performance of the Services required by this Agreement. Contractor shall have no other claim against City by reason of such termination, including any claim for compensation.

**13. Force Majeure.** Contractor shall not be liable for any failure to perform its obligations under this Agreement if Contractor presents acceptable evidence, in City's sole judgment, that such failure was due to strikes, lockouts, labor disputes, embargoes, acts of God, inability to obtain labor or materials or reasonable substitutes for labor or materials, governmental restrictions, governmental regulations, governmental controls, judicial orders, enemy or hostile governmental action, civil commotion, fire or other casualty, or other causes beyond Contractor's reasonable control and not due to any act by Contractor.

## **14. Default.**

A. Contractor's failure to comply with the provisions of this Agreement shall constitute a default. In the event that Contractor is in default for cause under the terms of this Agreement, City shall have no obligation or duty to continue compensating Contractor for any work performed after the date of default.

B. If the City Manager or his delegate determines that Contractor is in default in the performance of any of the terms or conditions of this Agreement, City shall serve Contractor with written notice of the default. Contractor shall have ten calendar days after service upon it of the notice in which to cure the default by rendering a satisfactory performance. In the event that Contractor fails to cure its default within such period of



time, City may, notwithstanding any other provision of this Agreement, terminate this Agreement without further notice and without prejudice to any other remedy to which it may be entitled at law, in equity or under this Agreement.

**15. Notices.** Any notice, consent, request, demand, bill, invoice, report or other communication required or permitted under this Agreement shall be in writing and conclusively deemed effective: (a) on personal delivery, (b) on confirmed delivery by courier service during Contractor's and City's regular business hours, or (c) three business days after deposit in the United States mail, by first class mail, postage prepaid, and addressed to the Party to be notified as set forth below:

If to City:  
Attn: Liza Tamura  
City of Manhattan Beach  
1400 Highland Avenue  
Manhattan Beach, California 90266  
Telephone: (310) 802-5055  
Email: [ltamura@citymb.info](mailto:ltamura@citymb.info)

If to Contractor:  
Attn: Antha Ward  
Quick Caption, Inc.  
4927 Arlington Avenue  
Riverside, California 92504  
Telephone: (951) 779-0787  
Email: [award@quickcaption.com](mailto:award@quickcaption.com)

With a courtesy copy to:

Quinn M. Barrow, City Attorney  
1400 Highland Avenue  
Manhattan Beach, California 90266  
Telephone: (310) 802-5061  
Email: [qbarrow@citymb.info](mailto:qbarrow@citymb.info)

**16. Non-Discrimination and Equal Employment Opportunity.** In the performance of this Agreement, Contractor shall not discriminate against any employee, subcontractor or applicant for employment because of race, color, religious creed, sex, gender, gender identity, gender expression, marital status, national origin, ancestry, age, physical disability, mental disability, medical condition, genetic information, sexual orientation or other basis prohibited by law. Contractor will take affirmative action to ensure that subcontractors and applicants are employed, and that employees are treated during employment, without regard to their race, color, religious creed, sex, gender, gender identity, gender expression, marital status, national origin, ancestry, age, physical disability, mental disability, medical condition, genetic information or sexual orientation.

**17. Prohibition of Assignment and Delegation.** Contractor shall not assign any of its rights or delegate any of its duties under this Agreement, either in whole or in part, without City's prior written consent. City's consent to an assignment of rights under this Agreement shall not release Contractor from any of its obligations or alter any of its primary obligations to be performed under this Agreement. Any attempted assignment or delegation in violation of this Section 17 shall be void and of no effect and shall entitle City to terminate this Agreement. As used in this Section 17, "assignment" and "delegation" means any sale, gift, pledge, hypothecation, encumbrance or other transfer of all or any portion of the rights, obligations, or liabilities in or arising from this Agreement



to any person or entity, whether by operation of law or otherwise, and regardless of the legal form of the transaction in which the attempted transfer occurs.

**18. No Third Party Beneficiaries Intended.** This Agreement is made solely for the benefit of the Parties to this Agreement and their respective successors and assigns, and no other person or entity may have or acquire a right by virtue of this Agreement.

**19. Waiver.** No delay or omission to exercise any right, power or remedy accruing to City under this Agreement shall impair any right, power or remedy of City, nor shall it be construed as a waiver of, or consent to, any breach or default. No waiver of any breach, any failure of a condition, or any right or remedy under this Agreement shall be (1) effective unless it is in writing and signed by the Party making the waiver, (2) deemed to be a waiver of, or consent to, any other breach, failure of a condition, or right or remedy, or (3) deemed to constitute a continuing waiver unless the writing expressly so states.

**20. Final Payment Acceptance Constitutes Release.** The acceptance by Contractor of the final payment made under this Agreement shall operate as and be a release of City from all claims and liabilities for compensation to Contractor for anything done, furnished or relating to Contractor's work or services. Acceptance of payment shall be any negotiation of City's check or the failure to make a written extra compensation claim within ten calendar days of the receipt of that check. However, approval or payment by City shall not constitute, nor be deemed, a release of the responsibility and liability of Contractor, its employees, sub-contractors and agents for the accuracy and competency of the information provided and/or work performed; nor shall such approval or payment be deemed to be an assumption of such responsibility or liability by City for any defect or error in the work prepared by Contractor, its employees, sub-contractors and agents.

**21. Corrections.** In addition to the above indemnification obligations, Contractor shall correct, at its expense, all errors in the work which may be disclosed during City's review of Contractor's report or plans. Should Contractor fail to make such correction in a reasonably timely manner, such correction may be made by City, and the cost thereof shall be charged to Contractor. In addition to all other available remedies, City may deduct the cost of such correction from any retention amount held by City or may withhold payment otherwise owed Contractor under this Agreement up to the amount of the cost of correction.

**22. Non-Appropriation of Funds.** Payments to be made to Contractor by City for services performed within the current fiscal year are within the current fiscal budget and within an available, unexhausted fund. In the event that City does not appropriate sufficient funds for payment of Contractor's services beyond the current fiscal year, the Agreement shall cover payment for Contractor's services only to the conclusion of the last fiscal year in which City appropriates sufficient funds and shall automatically terminate at the conclusion of such fiscal year.

**23. Exhibits.** Exhibits A and B constitute a part of this Agreement and are incorporated into this Agreement by this reference. If any inconsistency exists or arises between a provision of this Agreement and a provision of any exhibit, or between a



provision of this Agreement and a provision of Contractor's proposal, the provisions of this Agreement shall control.

**24. Entire Agreement and Modification of Agreement.** This Agreement and all exhibits referred to in this Agreement constitute the final, complete and exclusive statement of the terms of the agreement between the Parties pertaining to the subject matter of this Agreement and supersede all other prior or contemporaneous oral or written understandings and agreements of the Parties. No Party has been induced to enter into this Agreement by, nor is any Party relying on, any representation or warranty except those expressly set forth in this Agreement. This Agreement may not be amended, nor any provision or breach hereof waived, except in a writing signed by both Parties.

**25. Headings.** The headings in this Agreement are included solely for convenience of reference and shall not affect the interpretation of any provision of this Agreement or any of the rights or obligations of the Parties to this Agreement.

**26. Word Usage.** Unless the context clearly requires otherwise, (a) the words "shall," "will" and "agrees" are mandatory and "may" is permissive; (b) "or" is not exclusive; and (c) "includes" or "including" are not limiting.

**27. Time of the Essence.** Time is of the essence in respect to all provisions of this Agreement that specify a time for performance; provided, however, that the foregoing shall not be construed to limit or deprive a Party of the benefits of any grace or use period allowed in this Agreement.

**28. Business Days.** "Business days" means days Manhattan Beach City Hall is open for business.

**29. Governing Law and Choice of Forum.** This Agreement, and any dispute arising from the relationship between the Parties to this Agreement, shall be governed by and construed in accordance with the laws of the State of California, except that any rule of construction to the effect that ambiguities are to be resolved against the drafting party shall not be applied in interpreting this Agreement. Any dispute that arises under or relates to this Agreement (whether contract, tort or both) shall be resolved in a superior or federal court with geographic jurisdiction over the City of Manhattan Beach.

**30. Attorneys' Fees.** In any litigation or other proceeding by which a Party seeks to enforce its rights under this Agreement (whether in contract, tort or both) or seeks a declaration of any rights or obligations under this Agreement, the prevailing Party shall be entitled to recover actual attorneys' fees, experts' fees, and other costs, in addition to all other relief to which that Party may be entitled.

**31. Severability.** If a court of competent jurisdiction holds any provision of this Agreement to be illegal, invalid or unenforceable for any reason, the validity of and enforceability of the remaining provisions of this Agreement shall not be affected and continue in full force and effect.



**32. Counterparts.** This Agreement may be executed in multiple counterparts, all of which shall be deemed an original, and all of which will constitute one and the same instrument.

**33. Corporate Authority.** Each person executing this Agreement on behalf of his or her Party warrants that he or she is duly authorized to execute this Agreement on behalf of that Party and that by such execution, that Party is formally bound to the provisions of this Agreement.

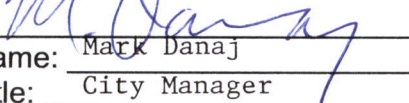
*[SIGNATURE PAGE FOLLOWS]*



The Parties, through their duly authorized representatives are signing this Agreement on the date stated in the introductory clause.

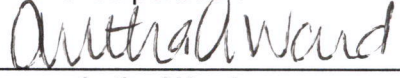
City:

City of Manhattan Beach,  
a California municipal corporation

By:   
Name: Mark Danaaj  
Title: City Manager

Contractor:

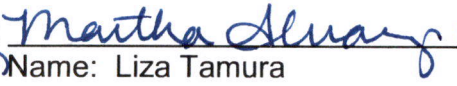
Quick Caption, Inc.,  
a California corporation

By:   
Name: Antha Ward  
Title: President

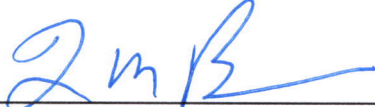
By: N/A  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

ATTEST:


PROOF OF AUTHORITY TO BIND CONTRACTING  
PARTY REQUIRED

By:  8/3/17  
(for) Name: Liza Tamura  
Title: City Clerk

APPROVED AS TO FORM:

By:   
Name: Quinn M. Barrow  
Title: City Attorney

APPROVED AS TO CONTENT:

By:   
Name: Bruce Moe  
Title: Finance Director



## **EXHIBIT A SCOPE OF SERVICES**

QuickCaption provides broadcast real-time closed captioning, and in doing so, QuickCaption will:

- be capable of performing captioning services 24 hours a day, 7 days a week, 365 days a year;
- maintain adequate resources to continue continuous captioning during scheduled times as well as beyond those times, until the end of the program or until advised;
- connect at the prearranged time and no less than 10 minutes prior to the start of the program;
- utilize standby staff who can assume any assignment where the assigned Captioner is experiencing difficulty connecting with the client;
- notify the client immediately should there be an interruption in audio feed;
- have all assigned Captioners prepare prior to the event to assure names and titles are spelled properly;
- confirm and schedule all assignments within 12 hours of receipt of request; and
- maintain technical support staff 24/7 to assist client and Captioners with encoder issues, audio problems, captioning connection challenges, and other technical needs.

### **QuickCaption Additional Requirements**

- Ability to provide real-time, delayed and offline transcription services by a person listening to the audio and typing the text;
- Ability to provide live captioning at a presentation range of at least 200 words per minute and meet a minimum 98% verbatim accuracy;
- Ability to provide output of transcription to a text file (or other file format as requested by the City) and formatted to print on sheet(s) sized at 8.5 x 11 inches and available by download or email at no charge within 24 hours of broadcast or event; and
- Ensure technical aspects needed to receive remote broadcast of meetings and/or events are functioning and available at all times.

### **Listing of Events**

Transcription services will be performed as follows:

- City Council Meetings: first and third Tuesday of each month starting at 6:00 PM (live with scheduled replays)
- Planning Commission Meetings: second and fourth Wednesday of each month starting 6:30 PM (live with scheduled replays)
- Other Community and City Council Meetings (live and/or recorded with possible scheduled replay)
- Other Programming (live and/or recorded with possible scheduled replay)
- City Council and Planning Commission meetings are broadcast from the Council Chambers located at the City of Manhattan Beach City Hall, 1400 Highland Avenue, Manhattan Beach, CA 90266. However, the City may also broadcast from other facilities:
  1. Ocean Banquet Hall at Joslyn Community Center, 1601 N. Valley Dr., Manhattan Beach CA 90266
  2. Public Safety Facility at 420 15th Street, Manhattan Beach, CA 90266

### **Technical Support**

QuickCaption maintains technical support staff to assist clients and captionists with encoder issues, audio problems, captioning connection challenges, and other technical needs. Technical support is available 24 hours a day, 7 days a week.

### **Implementation Timeline**

- Contract is awarded and paperwork is received
- Within five (5) to seven (7) business days:
  - ✓ QuickCaption's Contract Manager will contact client for introduction
  - ✓ Client will be assigned two primary direct contacts and their information for scheduling purposes



- ✓ Client will be given QuickCaption's emergency notification telephone and email information, both for administrative and technical purposes
- ✓ QuickCaption will ship Encoder/Decoder to the client, if required
- ✓ Client will provide QuickCaption with calendar of events to be scheduled for captioning
- ✓ Client will provide QuickCaption with contact information of point person as well as emergency information, both for administrative and technical purposes
- ✓ QuickCaption's Technical Manager contact client's IT department or Broadcast Engineer for introduction and to make an appointment to assist with encoder set up
- ✓ Client will install or have installed two telephone lines
- Within fifteen (15) business days:
  - ✓ Client will receive and install encoder with the assistance of QuickCaption's tech support staff and/or Tech Manager via telephone as often as necessary
  - ✓ Client will test encoder with captioner call-in for live audio feed and text output
  - ✓ QuickCaption's scheduling department will have scheduled captioners for the first six weeks of the contract
  - ✓ QuickCaption's scheduling department will have notified the client of the assigned Captioner's name, cell phone number, and email address for each of the upcoming events
  - ✓ QuickCaption and client will establish the encoder's call-in and modem telephone numbers to be used

#### **Contingency offerings (included)**

- QuickCaption's Technical Support Manager will make visits as needed to assist with installation, set up, and testing of encoder and/or balance of equipment

No later than 48 hours before each event:

- Client will provide QuickCaption with as much prep material for the upcoming event as possible. This will include, but is not limited to, a word list, names of participants or references, prepared speeches, acronyms, "read-alongs", buzz words, website addresses, technical terminology, etc.

#### **Scheduling**

Upon award of the contract, the client will be assigned two primary direct contacts for scheduling purposes. Scheduling an event will be seamless and as simple as emailing or calling the designated QuickCaption contact with event details. Events may be scheduled up to 24 hours prior to the event (with exception) and may be scheduled 24/7/365. The request for services will be acknowledged within two hours and confirmed and scheduled shortly thereafter.

Once scheduled, the direct point of contact will be the scheduled Captioner. The client will be provided with the assigned Captioner's name, cell number, and email address. Although the assigned Captioner may be contacted directly, QuickCaption's technical support team is available 24/7 as well.

#### **Customer Service – Citizen Satisfaction**

QuickCaption provides high quality, professional captioning services as demonstrated by numerous testimonials received from clients over the years. QuickCaption's clients have acknowledged and express appreciation of QuickCaption's staff's attention to detail, its captionists' level of accuracy, its courteous and professional client service, and its commitment to the deaf and hard of hearing communities.

#### **Quality Assurance**

Real time captioning follows an exacting quality and testing procedure, which leads all real time captionists to receive a quality score. The Target Accuracy Score (TAR) measures real time captioning accuracy and quality, including hard errors (spelling mistakes and mistrokes) and soft errors (punctuation and grammar). QuickCaption performs readability scores, measures and evaluates the readability, effectiveness, missed words and improper punctuation for an event. QuickCaption's accuracy score for real time captioning of City Council meetings is 98%.

To establish a proof of error rate or score, accuracy is calculated using the following formula:

$$100 \text{ Minus } \frac{\text{Total Errors} \times 100}{\text{Total Words Written}} = \text{Accuracy \%}$$

An applicable master (stenographic to English) dictionary will be created for each client. This master dictionary shall reside electronically within QuickCaption's corporate database, to be used by any captionists assigned to this contracted client.

**Foreign Language Services:**

Although not requested in this specific bid, QuickCaption is able to provide remote broadcast real-time closed captioning services in Spanish. Please note that Spanish services have different perimeters, which would require its own bid.

**Additional Options**

Following any live event which has been Broadcast Captioned by QuickCaption, and upon client request, QuickCaption may also provide:

***Option A Edited Transcript:*** Edited transcript of any portion of the live event or the entirety of the event. The transcript (in whole or in part) will be edited i.e. reviewed and revised for misspellings and stenographic errors. The edited transcript is considered an option and is to be ordered on an as-needed basis.

***Option B Verbatim Transcript:*** Verbatim transcript of any portion of the live event or the entirety of the event - the transcript is edited to verbatim i.e. proofread against the audio of the live event, provided by client, with corrections made and omissions entered. The verbatim transcript, edited against audio recording of live event, is considered an option and is to be ordered on an as-needed basis.

Edited and/or Verbatim transcript will be delivered via email within 36-48 hours following the request in the client's format of choice (word, rtf, pdf, etc.).



**EXHIBIT B  
APPROVED FEE SCHEDULE**

<b>Broadcast Captioning Services</b>	<b>Fixed Price / Event Rate</b>	<b>Rate Per Hour For Exceeding Hours Over Given Average</b>
Meeting Type		
City Council Meetings	<b>\$460.</b>	\$110.
Planning Commission Meetings	<b>\$265.</b>	\$110.
City Budget Meetings	<b>\$360.</b>	\$110.
Community Events	<b>\$265.</b>	\$110.
Internal City Events	<b>\$430.</b>	\$110.
<b>*One-hour minimum applies with 30 minutes billing increments thereafter</b>		

The above rates include the submission of the real-time, unedited transcript within 24 hours of the completion of the live event, via email in the format of client's choice.

<b>Rate Per Hour For Additional (ad hoc) Programs</b>
<b>\$110.</b>
<b>*One-hour minimum with 30 minutes billing increments thereafter</b>

<b>Additional Services</b>	<b>Half Hourly Rate</b>	<b>Invoiced Minimum</b>
<b>Video Captioning</b> To include transcript, time coding, imbedding	<b>\$75.00</b>	30 minutes
Verbatim Transcription only - offline (Post-production)	<b>\$40.00</b>	15 minutes

**Additional Options Fee Schedule**

Following any live event which has been Broadcast Captioned by QuickCaption, and upon client request, QuickCaption may also provide:

***Option A Edited Transcript Cost:*** Additional \$35.00 per audio hour invoiced in 30-minute increments with a one-hour minimum.

Edited transcript of any portion of the live event or the entirety of the event (reviewed and revised for misspellings and stenographic errors) is considered an option and is to be ordered on as-needed bases.

***Option B Verbatim Transcript Cost:*** Additional \$110.00 per audio hour invoiced in 30-minute increments with a one-hour minimum.

The verbatim transcript, edited against audio recording of live event with corrections made and omissions entered, is considered an option and is to be ordered on an as-needed basis.



AMENDMENT NO. 1 TO THE PROFESSIONAL SERVICES AGREEMENT  
BETWEEN THE CITY OF MANHATTAN BEACH AND QUICKCAPTION, INC.

This First Amendment ("Amendment No. 1") to that certain agreement by and between the City of Manhattan Beach, a California municipal corporation ("City") and Quick Caption, Inc., a California corporation ("Contractor") (collectively, the "Parties") is hereby entered into as of May 21, 2019 ("Effective Date").

RECITALS

A. On August 1, 2017, the City and Contractor entered into an agreement for professional services for the Contractor to provide broadcast real-time closed captioning services ("Agreement");

B. The Parties now desire to amend the Agreement to increase the annual Maximum Compensation amount by \$25,000 due to the length and number of unanticipated City Council meetings, as well as to provide transcript time coding and imbedding.

NOW, THEREFORE, in consideration of the Parties' performance of the promises, covenants, and conditions stated herein, the Parties hereby agree as follows:

Section 1. Section 3.A of the Agreement is hereby revised to read as follows:

"A. Compensation. As full compensation for Services satisfactorily rendered, City shall pay Contractor at the hourly rates set forth in the Approved Fee Schedule attached hereto as **Exhibit B**. In no event shall Contractor be paid more than \$54,485 annually (the "annual Maximum Compensation") for such Services."

Section 2. Section 3.C of the Agreement is hereby revised to read as follows:


"C. Additional Services. City shall not allow any claims for additional services performed by Contractor, unless the City Manager and the Contractor Representative authorize the additional services in writing prior to Contractor's performance of the additional services or incurrence of additional expenses. Any additional services or expenses authorized by the City Manager shall be compensated at the rates set forth in Exhibit B, or, if not specified, at a rate mutually agreed to by the Parties. City shall make payment for additional services and expenses in accordance with Section 4 of this Agreement. The City shall not pay more than 20% of the annual Maximum Compensation for these additional services without City Council approval."

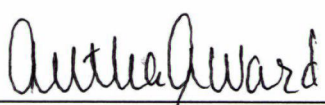
Section 3. Except as specifically amended by this Amendment No. 1, all other provisions of the Agreement shall remain in full force and effect.

IN WITNESS THEREOF, the Parties hereto have executed this Amendment No. 1 on the day and year first shown above.


CITY OF MANHATTAN BEACH

QUICKCAPTION, INC.

By:   
Bruce Moe, City Manager

By:   
Its: President

ATTEST:

 5-28-19  
Liza Tamura, City Clerk

APPROVED AS TO FORM:

  
Quinn M. Barrow, City Attorney



**EXHIBIT B  
APPROVED FEE SCHEDULE**

<b>Broadcast Captioning Services</b>	<b>Fixed Price / Event Rate</b>	<b>Rate Per Hour For Exceeding Hours Over Given Average</b>
<b>Meeting Type</b>		
City Council Meetings	<b>\$460.</b>	\$110.
Planning Commission Meetings	<b>\$265.</b>	\$110.
City Budget Meetings	<b>\$360.</b>	\$110.
Community Events	<b>\$265.</b>	\$110.
Internal City Events	<b>\$430.</b>	\$110.
<b>*One-hour minimum applies with 30 minutes billing increments thereafter</b>		

The above rates include the submission of the real-time, unedited transcript within 24 hours of the completion of the live event, via email in the format of client's choice.

<b>Rate Per Hour For Additional (ad hoc) Programs</b>
<b>\$110.</b>
<b>*One-hour minimum with 30 minutes billing increments thereafter</b>

<b>Additional Services</b>	<b>Half Hourly Rate</b>	<b>Invoiced Minimum</b>
<b>Video Captioning</b> To include transcript, time coding, imbedding	<b>\$75.00</b>	30 minutes
Verbatim Transcription only - offline (Post-production)	<b>\$40.00</b>	15 minutes

**Additional Options Fee Schedule**

Following any live event which has been Broadcast Captioned by QuickCaption, and upon client request, QuickCaption may also provide:

***Option A Edited Transcript Cost:*** Additional \$35.00 per audio hour invoiced in 30-minute increments with a one-hour minimum.

Edited transcript of any portion of the live event or the entirety of the event (reviewed and revised for misspellings and stenographic errors) is considered an option and is to be ordered on as-needed bases.

***Option B Verbatim Transcript Cost:*** Additional \$110.00 per audio hour invoiced in 30-minute increments with a one-hour minimum.

The verbatim transcript, edited against audio recording of live event with corrections made and omissions entered, is considered an option and is to be ordered on an as-needed basis.



AMENDMENT NO. 2 TO THE PROFESSIONAL SERVICES AGREEMENT  
BETWEEN THE CITY OF MANHATTAN BEACH AND QUICK CAPTION, INC.

This Second Amendment ("Amendment No. 2") to that certain agreement by and between the City of Manhattan Beach, a California municipal corporation ("City") and Quick Caption, Inc., a California corporation ("Contractor") (collectively, the "Parties") is hereby entered into as of August 1, 2020 ("Effective Date").

RECITALS

A. On August 1, 2017, the City and Contractor entered into an agreement for professional services for the Contractor to provide broadcast real-time closed captioning services ("Agreement");

B. On May 21, 2019, the City and Contractor entered into Amendment No. 1 to increase the annual maximum compensation amount of Section 3.A and to revise the terms of the additional services in Section 3.C.

C. The Parties now desire to amend the Agreement to extend the term.

NOW, THEREFORE, in consideration of the Parties' performance of the promises, covenants, and conditions stated herein, the Parties hereby agree as follows:

Section 1. Section 2 of the Agreement is hereby revised to extend the term of the Agreement through August 1, 2022, unless sooner terminated as provided in Section 12 of the Agreement.

Section 2. Except as specifically amended by this Amendment No. 2, all other provisions of the Agreement shall remain in full force and effect.

IN WITNESS THEREOF, the Parties hereto have executed this Amendment No. 2 on the day and year first shown above.

[SIGNATURE PAGE FOLLOWS]

The Parties, through their duly authorized representatives are signing this Agreement on the date stated in the introductory clause.

City:

City of Manhattan Beach,  
a California municipal corporation

Consultant:

Quick Caption, Inc.,  
a California Corporation

DocuSigned by:  
By: Bruce Moe 7/22/2020  
Name: Bruce Moe  
Title: City Manager

DocuSigned by:  
By: Anthia Ward 7/14/2020  
Name: Anthia Ward  
Title: President

ATTEST:

DocuSigned by:  
By: Liza Tamura 7/23/2020  
Name: Liza Tamura  
Title: City Clerk

APPROVED AS TO FORM:

DocuSigned by:  
By: City Attorney, Quinn Barrow 7/20/2020  
Name: Quinn M. Barrow  
Title: City Attorney

APPROVED AS TO FISCAL IMPACT:

DocuSigned by:  
By: Steve S. Charelian 7/20/2020  
Name: Steve S. Charelian  
Title: Finance Director

APPROVED AS TO CONTENT:

DocuSigned by:  
By: Liza Tamura 7/15/2020  
Name: Liza Tamura  
Title: City Clerk