

**RFP #1074-16 Internet Access Services
Vendor Quotation Record**

RFP #1074-16 Internet Access Services	VENDOR #1	VENDOR #2	VENDOR #3	VENDOR #4	VENDOR #5	VENDOR #6
NAME	Global IT Communications	Frontier	Cogent	Sunesys	Windstream	CenturyLink
ADDRESS	6720 Bright Ave	20575 NW Von Neumann #150	2450 N St NW	226 N Lincoln Ave		19000 Macarthur Bl #400
CITY/STATE/ZIP	Whittier, CA 90601	Beaverton, OR 97006	Washington, DC 20037	Corona, CA 92886		Irvine, CA 92612
TELEPHONE	562-698-2500	503-318-1968	202-295-4294	951-310-8773	312-924-9305	949-223-3452
E-MAIL	tony@globalit.com	justin.mewhinney@ftr.com	sbaxter@cogentco.com	jbrown@sunesys.com	jeffrey.howe@windstream	mary.reber@centurylink.com
CONTACT	Tony Williams	Justin Mewhinney	Stacy Baxter	Jim Brown	Jeffrey Howe	Mary Reber
ITEM DESCRIPTION	Fees	Fees	Fees	Fees	Fees	Fees
1400 Highland Avenue	\$2,961.00	\$1,250.00	\$3,784.00	\$3,350.00	\$3,275.00	\$1,125.00
Router (optional)	\$400.00					
3621 Bell Avenue	\$5,281.00	\$1,250.00	\$5,675.00	\$2,000.00	\$4,615.00	\$3,825.00
Router (optional)	\$400.00					
1400 Manhattan Beach Boulevard	\$2,902.00	\$1,250.00	\$5,675.00	\$2,000.00	\$3,275.00	wrong address
Router (optional)	\$400.00					
IP addresses		\$50/site/254 Static (\$150/3 sites)	\$50.00			\$2,566.00
Monthly Total without Optional Router	\$11,144.00	\$3,900.00	\$15,134.00	\$7,350.00	\$11,165.00	\$7,516.00
Monthly Total with Router	\$12,344.00	\$3,900.00	\$15,134.00	\$7,350.00	\$11,165.00	\$7,516.00
Comments	3 year term. Tech support \$148.36/hour, afterhours \$222.54. \$1,000 per location installation. Ongoing maintenance \$275/mo per circuit		Missing list of key personnel		Many exceptions to City's terms & conditions. Resumes will be provided upon award.	
References	Small, private firms	Large private & public	None provided	Various	Large public agencies	Large public agencies