

BACKGROUND

- OTS is a nonprofit entity providing marine education
- Has operated the Roundhouse Aquarium since 1980
- Renovation and expansion in 2018
- Current contract term through July 31, 2028



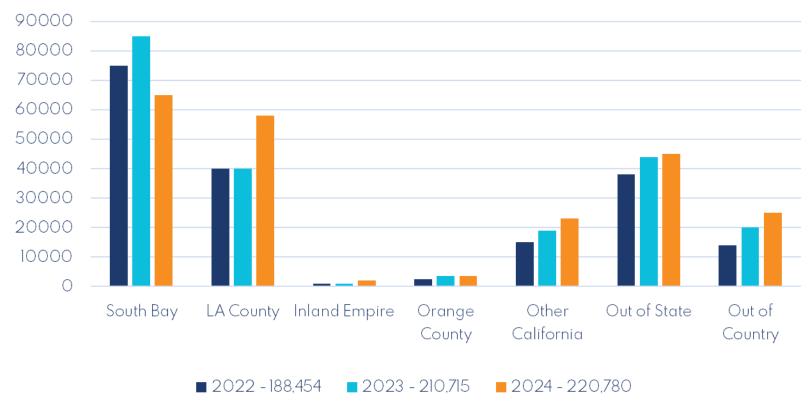






ANNUAL AQUARIUM VISITORS

Annual visitors not tied to student field trips





AQUARIUM REVENUE AND COSTS



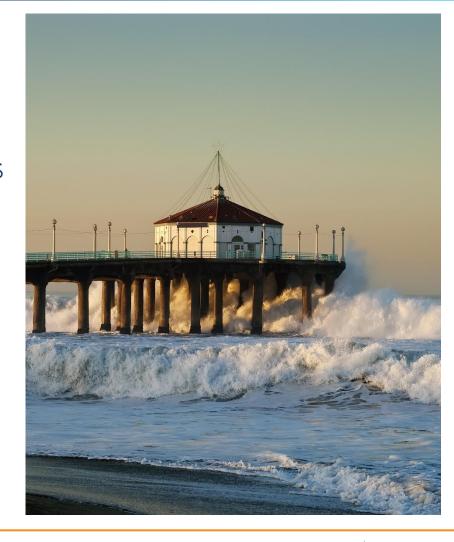
78% of revenue from charitable contributions

Projected FY 25-26 cash flow of negative \$85,000 Splash Gala fundraiser



AQUARIUM REVENUE AND COSTS

- Rising operating costs
- \$389,000 on equipment maintenance, repairs, and replacements over three years
 - Range from \$60,000 to \$249,000 per year
 - Unpredictable nature of operating a facility in a marine environment – wind, saltwater, weather challenges





OTS REQUEST

ITEM	ESTIMATE
Estimated annual maintenance of Roundhouse Aquarium interior	\$30,000
Estimated annual tank and life support system maintenance	\$40,000
One third of annual reserve for replacement of tanks, life support systems, displays	\$40,000
Total:	\$110,000



ALTERNATIVES FOR CONSIDERATION

- Fund the request in whole or in part from the undesignated General Fund balance. If this option is selected, the City Council shall specify the amount and term;
- 2. Direct staff to bring the request forward as part of the City's midyear budget review. Include in this direction, what, if any, other information the City Council requires to facilitate a decision on the amount and duration of funding upon mid-year budget review;
- 3. Defer the decision to the FY 2026-2027 budget adoption process, at which point City Council may reconsider the request based on availability of funds; or
- 4. Deny the OTS request.

If City Council appropriates funds for OTS maintenance and repairs, the Council shall also direct staff to amend the current agreement to correspond with and memorialize the decision.



