

### 1294-23 Chevrolet Silverado

| <b>Chevy Silverado</b>                    | <b>Vendor # 1</b>                                                | <b>Vendor # 2</b>                                                  | <b>Vendor # 3</b>                                                                                      | <b>Vendor # 4</b>                                                    |
|-------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|
| <b>NAME</b>                               | Penske Chevrolet                                                 | Winner Chevrolet                                                   | Sky McCloud                                                                                            | Van Chevrolet                                                        |
| <b>TELEPHONE</b>                          | 202-258-3044                                                     | 916-509-8597                                                       | 323-928-1492                                                                                           | 480-443-9222                                                         |
| <b>E-mail</b>                             | <a href="mailto:Kyle.slavin@gmail.com">Kyle.slavin@gmail.com</a> | <a href="mailto:dbrewer@lasherauto.com">dbrewer@lasherauto.com</a> | <a href="mailto:tanyskymccloud@a1financialservicellc.com">tanyskymccloud@a1financialservicellc.com</a> | <a href="mailto:amanda@vanchevrolet.com">amanda@vanchevrolet.com</a> |
| <b>CONTACT</b>                            | Kyle Slavin                                                      | David Brewer                                                       | Sky Mccloud                                                                                            | Amanda                                                               |
| <b>DATE</b>                               | 2/8/2023                                                         | 2/8/2023                                                           | 2/8/2023                                                                                               | 2/8/2023                                                             |
|                                           |                                                                  |                                                                    |                                                                                                        |                                                                      |
| <b>Chevy Silverado 1500 LT 2WD</b>        | \$52,455.76                                                      | \$52,500.00                                                        | \$63,920.00                                                                                            | \$65,000.00                                                          |
| <b>Transportation and Electronic Fees</b> | \$100.00                                                         | \$835.00                                                           | \$85.00                                                                                                | \$2,500.00                                                           |
| <b>Tire Fee</b>                           | \$8.75                                                           | \$8.75                                                             | \$8.75                                                                                                 | \$1,500.00                                                           |
| <b>Other Applicable Fees</b>              | \$0.00                                                           |                                                                    | 4 Key Fobs                                                                                             | \$3,500.00                                                           |
| <b>Sales Tax</b>                          | \$4,983.30                                                       | \$4,995.58                                                         | \$6,072.40                                                                                             | \$6,175.00                                                           |
| <b>Total</b>                              | \$57,547.81                                                      | \$58,339.33                                                        | \$70,086.15                                                                                            | \$78,675.00                                                          |
| <b>Prompt Payment Discount/Incentives</b> | -\$1,150.96                                                      |                                                                    | \$2,000.00                                                                                             |                                                                      |
| <b>TOTAL COST</b>                         | <b>\$56,396.85</b>                                               | <b>\$58,339.33</b>                                                 | <b>\$68,086.15</b>                                                                                     | <b>\$78,675.00</b>                                                   |
|                                           |                                                                  |                                                                    |                                                                                                        |                                                                      |
| <b>LEAD TIME</b>                          | 210 days                                                         | 200 days                                                           | 30 days                                                                                                | 30 days                                                              |