



150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

**HGAC PROPOSAL**

January 19<sup>th</sup>, 2026

City of Manhattan Beach  
Attn: Chief Michael Lang  
400 15<sup>th</sup> Street  
Manhattan Beach, CA 90266  
[mlang@manhattanbeach.gov](mailto:mlang@manhattanbeach.gov)

RE: One (1) 2027 North Star 144-1 Ambulance

Braun Northwest is pleased to offer the following proposal which is based upon HGAC contract AM10-23:

One (1) 2027 North Star 144-1 Ambulance on a 2026 Ford F-450 4x2 Ambulance Prep diesel chassis per enclosed specifications dated 5/30/2025 and NS vehicle #2423-1 "As-Built" drawings dated 4/10/2017.

Base price HGAC AM23CA06.....	\$231,346.00
Published/Customization options taken .....	\$ 87,997.00
HGAC Buy discount.....	<\$ 1,500.00>
Subtotal.....	\$317,843.00
Contingency Fund of 5%.....	\$ 15,892.15
Subtotal.....	\$333,735.15
Tax based on 10.25%.....	\$ 34,207.85
Delivery Charges(Non Taxed).....	\$ 2,150.00
CA Tire Tax (Non Taxed).....	\$ 12.25
HGAC Fee.....	\$ 1,000.00
Total F.O.B. Manhattan Beach, CA.....	<u>\$371,105.25***</u>

F.O.B.: Manhattan Beach, California

Delivery: Approximately 530 – 580 days, based upon current manufacturing plan and receipt of chassis.

Terms: Ninety percent (90%) payment due upon receipt of vehicle. Balance due in thirty (30) days.

*\*Note: Above pricing includes a chassis flooring fee. You will be notified as soon as the chassis arrives at Braun Northwest. If the chassis is paid in full within 30-days of arrival a credit will be issued (See Options Page).*

*\*\*Note: The above pricing includes round-trip travel charges for two (2) people flying from Los Angeles, CA to Portland, OR for the Pre-Build Meeting and Final Inspection.*



# BRAUN-NW inc.

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**\*\*\*In the event of chassis price increases due to the potentially implemented tariffs, which are out of Braun NW's control, customer will be notified of the cost change associated with the chassis, and adjustments will be made via a change order.**

*(Note: This bid is contingent on use of customer's Government Ford Fleet Identification Number.) Failure to secure a FIN will increase the price by the amount of the GPC chassis discount.*

*Braun Northwest, Inc. is a California dealer (#16055) with insurance information available upon request.*

**Respectfully Submitted by:  
Braun Northwest, Inc.**

**We agree to accept the above proposal:  
Manhattan Beach Fire Department**

*Colton Schoelkopf*

**Colton Schoelkopf, General Sales  
Manager**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Date**

**Date:** 1-19-2026

\_\_\_\_\_  
**Printed Name**

\_\_\_\_\_  
**Title**

CS

Cc BG/LM

Enclosures: Option page, specifications, drawings.



**EMERGENCY VEHICLES**

[www.braunnw.com](http://www.braunnw.com)

**OPTIONS  
FOR  
City of Manhattan Beach  
Manhattan Beach, California**

Please indicate if you want the following options by initialing in the space to the left, filling in the appropriate spaces, and checking the yes/no boxes, then sign where indicated below. After completion, please return this original form to our office along with the original proposal.

Thank you!

1. Pay for chassis in full within 30-days of receipt of chassis at Braun Northwest.  
DEDUCT ..... PER UNIT <\$4,000.00>  
Do you want this option?      Yes No      \_\_\_\_\_initials

***(NOTE: THIS PRICING DOES NOT INCLUDE SALES TAX.)***

APPROVED BY:      *(Please initial above choice (s) & sign below)*

\_\_\_\_\_  
(Signature)                      (Date)                      (Printed Name)                      (Title)