

RFP #1099-17 Comparison for Fiber Master Plan Professional Services

#	Company	Cost	Project Approach	Previous Engagements	Experience	Comments	#
1	Magellan Advisors	\$79,875	Comprehensive Project Scope	West Coast Engagements: Concord, CA Vallejo, CA Huntington Beach, CA Fountain Valley, CA Mission Viejo, CA Carlsbad, CA Rancho Cucamonga, CA West Hollywood, CA Culver City, CA El Segundo, CA South Bay COG	12 Years (Since 2004)	'Plan includes: - Broadband - Utilities - Transportation - Healthcare - Public Safety	1
2	Iteris	\$174,000	Business Model and Financial Analysis with Subcontractor KPMG	West Coast Engagements: Cypress, CA Huntington Beach, CA (Traffic Signal) Oxnard, CA Santa Monica, CA (Traffic Management) Long Beach, CA	30 Years (Since 1987)	Core Skills: - Smart Poles - Traffic Management	2