



Manhattan Beach Fire Department

100% Pre-Payment Option
April 24, 2025

If a 100% pre-payment were made at contract signing, the following discount would be applied to the final invoice:

	Each	Extension
One (1) Pierce Enforcer 75' Aerial Per Sourcewell Contract 113021, Bid #240		
	\$ 1,667,089.00	\$ 1,667,089.00
100% Prepayment Discount	\$ (225,707.00)	\$ (225,707.00)
APPARATUS COST	\$ 1,441,382.00	\$ 1,441,382.00
Sales Tax @ 10.250%	\$ 147,741.66	\$ 147,741.66
Performance Bond	\$ 4,035.37	\$ 4,035.37
California Tire Fee	\$ 10.50	\$ 10.50
Consortium Fee Not Applicable	\$ -	\$ -
TOTAL PREPAY PURCHASE PRICE	\$ 1,593,169.53	\$ 1,593,169.53
Less 100% pre-payment at Contract Signing	\$ 1,593,169.53	\$ 1,593,169.53
BALANCE DUE AT DELIVERY	\$0.00	\$0.00

100% PRE-PAYMENT DISCOUNT SHOWN ABOVE IS AVAILABLE IN TWO WAYS:

- If your department makes a 100% cash pre-payment at contract signing.
- If your department signs up for a lease-purchase with Pierce Financial Solutions. This would require no money down and no payments for one (1) year if desired.

* Discount for the 100% pre-payment option includes discounts for the chassis, interest, aerial (if applicable), and flooring charges.

* Any item added after this option is elected will come at additional cost and will be added to the final invoice.