

## Business License Tax Modernization Plan Priorities

|                                                          |                                                                                                                                                     | Goals    |         |           |                    |                       |
|----------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------|-----------|--------------------|-----------------------|
| #                                                        | Description                                                                                                                                         | Simplify | Clarify | Modernize | Fair and Equitable | Fiscal Sustainability |
| Actions that require City Council Approval via Ordinance |                                                                                                                                                     |          |         |           |                    |                       |
| 1                                                        | Clarify requirements for Mobile and Sidewalk Vendors                                                                                                |          | ✓       |           |                    |                       |
| 2                                                        | Clarify revocation process, appeal process, or business license denial                                                                              |          | ✓       |           |                    |                       |
| 3                                                        | Clarify required documentation for different business types (e.g. health certificate, hair stylist certificate, 501C3 Letter, sellers permit, etc.) |          | ✓       |           |                    |                       |
| 4                                                        | Clarify confidentiality requirements in MBMC 6.01.230                                                                                               |          | ✓       |           |                    |                       |
| 5                                                        | Clarify the Delinquent Process in MBMC 6.01.250                                                                                                     |          | ✓       |           |                    |                       |
| 6                                                        | Clarify/Update business license “due date” to April 30th (MBMC 6.01.070 states it is due on March 1 <sup>st</sup> )                                 |          | ✓       | ✓         |                    |                       |
| 7                                                        | Clarify/revise the City Manager’s authority to exempt a business from paying business license tax in MBMC 6.01.280 G                                |          | ✓       |           |                    |                       |
| 8                                                        | Clarify/revise the Chief of Police and all Police Officers’ authority to make arrests for violations of the business license code (MBMC 6.01.260).  |          | ✓       | ✓         |                    |                       |
| 9                                                        | Change any references of "Fee" to "Tax" throughout code                                                                                             |          |         | ✓         |                    |                       |
| 10                                                       | Update procedure relating to recordkeeping of gross receipts / IRS information for life of business plus 5 years (Resolution No. 5002)              |          |         | ✓         |                    |                       |

|                                     |                                                                                                                                                       | Goals    |         |           |                    |                       |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------|-----------|--------------------|-----------------------|
| #                                   | Description                                                                                                                                           | Simplify | Clarify | Modernize | Fair and Equitable | Fiscal Sustainability |
| Actions that require Voter Approval |                                                                                                                                                       |          |         |           |                    |                       |
| 11                                  | Update categories based on business type instead of location (e.g. eliminating Home Occupation, PO Box, etc.)                                         | ✓        |         |           | ✓                  |                       |
| 12                                  | Consolidate Tax Types based on Gross Receipts                                                                                                         | ✓        |         |           | ✓                  |                       |
| 13                                  | Clarify and expand Professional Services (e.g. Real Estate) and create new business types (e.g. Waymo, WeWork, other new industries)                  |          | ✓       | ✓         | ✓                  |                       |
| 14                                  | Clarify tax category for STR vs Hotels (Gross receipts vs per room tax)                                                                               |          | ✓       |           | ✓                  |                       |
| 15                                  | Consider a standard deduction for business license tax                                                                                                | ✓        |         |           | ✓                  |                       |
| 16                                  | Consider changes to Sales Tax Credit (currently applies to Commercial Property category only per MBMC 6.01.310)                                       | ✓        | ✓       |           | ✓                  |                       |
| 17                                  | Address apportionment by eliminating the base tax and clarify exemptions/deductions for revenues generated out of state and/or in other jurisdictions | ✓        | ✓       |           | ✓                  |                       |
| 18                                  | Clarify definition of employees to include both on-site and remote employees                                                                          |          | ✓       |           |                    |                       |
| 19                                  | Update the current rate structure to be comparable with neighboring cities                                                                            |          |         |           | ✓                  | ✓                     |
| 20                                  | Raise or remove the cap to address equity across business types                                                                                       |          |         |           | ✓                  | ✓                     |
| No Action Required                  |                                                                                                                                                       |          |         |           |                    |                       |
| 21                                  | Maintain Gross Receipts basis                                                                                                                         |          |         |           |                    | ✓                     |
| 22                                  | Continue CPI annual adjustments as set by resolution                                                                                                  |          |         |           |                    | ✓                     |